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FOR IMMEDIATE RELEASE

No. 2898

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Mitsubishi Electric Announces Consolidated Financial Results for the First 9 Months and Third Quarter of Fiscal 2015

TOKYO, February 2, 2015 – [Mitsubishi Electric Corporation](#) (TOKYO: 6503) announced today its financial results for the first 9 months and third quarter ending December 31, 2014, of the current fiscal year ending March 31, 2015 (fiscal 2015).

1. Consolidated First 9 Months Results (April 1, 2014 – December 31, 2014)

Net sales:	2,983.2 billion yen	(9% increase from the same period last year)
Operating income:	201.3 billion yen	(41% increase from the same period last year)
Income before income taxes:	220.6 billion yen	(42% increase from the same period last year)
Net income attributable to Mitsubishi Electric Corp.:	145.6 billion yen	(53% increase from the same period last year)

In the first 9 months of fiscal 2015, the business environment in general experienced an upward trend, with the buoyant U.S. economy having a positive effect despite the economic weakness in Japan, Europe and some emerging markets. In addition, the weakening of the yen advanced towards the end of the third quarter.

Under these circumstances, consolidated net sales for the first 9 months of fiscal 2015 increased by 9% compared to the same period of the previous fiscal year to 2,983.2 billion yen with increased sales in all segments. Consolidated operating income increased by 41% compared to the same period of the previous fiscal year to 201.3 billion yen, due to increased profits in the Industrial Automation Systems, Information and Communication Systems, Electronic Devices and Home Appliances segments.

Consolidated Financial Results by Business Segment (First 9 months, Fiscal 2015)

Energy and Electric Systems

Total sales:	779.7 billion yen	(6% increase from the same period last year)
Operating income:	32.5 billion yen	(10.7 billion yen decrease from the same period last year)

The social infrastructure systems business saw a decrease in orders compared to the same period of the previous fiscal year due primarily to a decrease in the power generation business in Japan. Sales, meanwhile, saw an increase compared to the same period of the previous fiscal year owing to increases in the rolling-stock equipment business outside Japan and the public utility systems business in Japan.

The building systems business experienced increases both in orders and sales compared to the same period of the previous fiscal year, owing to growth in the new installation of elevators and escalators overseas,

mainly in China and ASEAN countries, as well as the weaker yen.

As a result, total sales for this segment increased by 6% from the same period of the previous fiscal year. Operating income decreased by 10.7 billion yen from the same period of the previous fiscal year due primarily to a shift in project portfolio.

Industrial Automation Systems

Total sales: 932.5 billion yen (20% increase from the same period last year)
Operating income: 108.2 billion yen (36.8 billion yen increase from the same period last year)

The factory automation systems business saw increases in both orders and sales from the same period of the previous fiscal year due to growth in capital expenditures relating to smartphone and automotive industries as well as facility replacements by manufacturers in Japan, and due additionally to the weaker yen.

The automotive equipment business saw increases in both orders and sales from the same period of the previous fiscal year due primarily to growth in the car sales market in North America and China, as well as the positive influence of the weaker yen.

As a result, total sales for this segment increased by 20% from the same period of the previous fiscal year. Operating income increased by 36.8 billion yen from the same period of the previous fiscal year due primarily to an increase in sales.

Information and Communication Systems

Total sales: 375.4 billion yen (6% increase from the same period last year)
Operating income: 12.9 billion yen (9.6 billion yen increase from the same period last year)

The telecommunications equipment business saw decreases in both orders and sales from the same period of the previous fiscal year due primarily to a decrease in demand for communications infrastructure products.

Sales in the information systems and service business remained substantially unchanged compared to sales of the same period of the previous fiscal year.

The electronic systems business saw a decrease in orders compared to the same period of the previous fiscal year due to a decrease in orders for large-scale projects in the electronics business. Sales, meanwhile, experienced an increase compared to the same period of the previous fiscal year due to progress in orders already received for projects in the electronics and space systems businesses.

As a result, total sales for this segment increased by 6% compared to the same period of the previous fiscal year. Operating income increased by 9.6 billion yen from the same period of the previous fiscal year due primarily to an increase in sales.

Electronic Devices

Total sales: 161.6 billion yen (20% increase from the same period last year)
Operating income: 15.9 billion yen (8.2 billion yen increase from the same period last year)

The semiconductor business saw increases in both orders and sales from the same period of the previous fiscal year due to an increase in demand mainly for power modules used in automotive, railcar, consumer and industrial applications and for optical communication devices, and due additionally to the weaker yen.

Orders in the LCD module business remained substantially unchanged compared to the same period of the previous fiscal year, while sales decreased compared to the same period of the previous fiscal year.

As a result, total sales for this segment increased by 20% compared to the same period of the previous fiscal year. Operating income increased by 8.2 billion yen compared to the same period of the previous fiscal year due primarily to an increase in sales.

Home Appliances

Total sales:	689.6 billion yen	(3% increase from the same period last year)
Operating income:	41.1 billion yen	(10.7 billion yen increase from the same period last year)

The home appliances business saw an increase in sales of 3% compared to the same period of the previous fiscal year due primarily to increased sales in air conditioners in Asian, North American and European markets and in package air conditioners in Japan, as well as the weaker yen, despite impact from the backlash due to the last-minute surge in demand experienced in Japan before the rise in consumption tax.

Operating income increased by 10.7 billion yen compared to the same period of the previous fiscal year largely due to an increase in sales.

Others

Total sales:	534.9 billion yen	(13% increase from the same period last year)
Operating income:	13.9 billion yen	(3.9 billion yen increase from the same period last year)

Sales increased by 13% compared to the same period of the previous fiscal year mainly at affiliated companies involved in materials procurement.

Operating income increased by 3.9 billion yen compared to the same period of the previous fiscal year due primarily to an increase in sales.

2. Consolidated Third-quarter Results (October 1, 2014 – December 31, 2014)

Net sales:	1,010.4 billion yen	(10% increase from the same period last year)
Operating income:	79.9 billion yen	(26% increase from the same period last year)
Income before income taxes:	74.7 billion yen	(3% increase from the same period last year)
Net income attributable to Mitsubishi Electric Corp.:	47.7 billion yen	(3% increase from the same period last year)

Consolidated net sales for this quarter increased by 10% compared to the same period of the previous fiscal year to 1,010.4 billion yen due to increased sales in all segments. Consolidated operating income was 79.9 billion yen, increasing by 26% from the same period of the previous fiscal year with increased profits in the Industrial Automation Systems, Information and Communication Systems and Electronic Devices segments.

Consolidated Financial Results by Business Segment (Third Quarter, Fiscal 2015)

Energy and Electric Systems

Total sales:	277.5 billion yen	(7% increase from the same period last year)
Operating income:	20.0 billion yen	(4.8 billion yen decrease from the same period last year)

The social infrastructure systems business saw a decrease in orders compared to the same period of the previous fiscal year due primarily to a decrease in orders for the public utility systems business in Japan, while sales increased compared to the same period of the previous fiscal year owing to increases in the power generation and the rolling-stock equipment businesses outside Japan.

The building systems business experienced increases both in orders and sales compared to the same period of the previous fiscal year, owing to growth in the new installation of elevators and escalators overseas, mainly in China and ASEAN countries, as well as the weaker yen.

As a result, total sales for this segment increased by 7% from the same period of the previous fiscal year. Operating income decreased by 4.8 billion yen from the same period of the previous fiscal year due primarily to a shift in project portfolio.

Industrial Automation Systems

Total sales: 323.2 billion yen (19% increase from the same period last year)
Operating income: 41.9 billion yen (9.5 billion yen increase from the same period last year)

The factory automation systems business saw increases in both orders and sales from the same period of the previous fiscal year due to growth in capital expenditures relating to smartphone and automotive industries as well as facility replacements by manufacturers in Japan, and due additionally to the weaker yen.

The automotive equipment business saw increases in both orders and sales from the same period of the previous fiscal year primarily due to growth in the car sales market in North America and China, as well as the positive influence of the weaker yen.

As a result, total sales for this segment increased by 19% compared to the same period of the previous fiscal year. Operating income increased by 9.5 billion yen compared to the same period of the previous fiscal year due to an increase in sales and other factors.

Information and Communication Systems

Total sales: 126.9 billion yen (13% increase from the same period last year)
Operating income: 7.6 billion yen (7.4 billion yen increase from the same period last year)

The telecommunications equipment business saw decreases in both orders and sales from the same period of the previous fiscal year due primarily to a decrease in demand for communications infrastructure products.

Sales in the information systems and service business decreased compared to sales of the same period of the previous fiscal year due to a decrease in sales for the system integration business.

The electronic systems business saw a decrease in orders compared to the same period of the previous fiscal year due to a decrease in orders for large-scale projects in the electronics business. Sales, meanwhile, experienced an increase compared to the same period of the previous fiscal year due to progress in orders already received for projects in the electronics and space systems businesses.

As a result, total sales for this segment saw an increase of 13% compared to the same period of the previous fiscal year. Operating income increased by 7.4 billion yen from the same period of the previous fiscal year mainly due to an increase in sales.

Electronic Devices

Total sales: 55.0 billion yen (24% increase from the same period last year)
Operating income: 8.2 billion yen (4.9 billion yen increase from the same period last year)

The semiconductor business saw a decrease in orders from the same period of the previous fiscal year, while sales increased from the same period of the previous fiscal year due mainly to an increase in power modules used in automotive, railcar, industrial and consumer applications and for optical communication devices, and due additionally to the weaker yen.

The LCD module business saw decreases in both orders and sales compared to the same period of the previous fiscal year due to a decrease in demand for industrial applications.

As a result, total sales for the segment increased by 24% compared to the same period of the previous fiscal year. Operating income increased by 4.9 billion yen compared to the same period of the previous fiscal year due primarily to an increase in sales.

Home Appliances

Total sales:	212.5 billion yen	(3% increase from the same period last year)
Operating income:	5.9 billion yen	(1.2 billion yen decrease from the same period last year)

The home appliances business saw an increase in sales of 3% compared to the same period of the previous fiscal year due primarily to increased sales in air conditioners in Asian and North American markets, as well as the weaker yen, despite impact from the last-minute surge in demand experienced in Japan before the rise in consumption tax the previous year.

Operating income decreased by 1.2 billion yen compared to the same period of the previous fiscal year due to an increase in sales expenses worldwide and other factors.

Others

Total sales:	183.6 billion yen	(11% increase from the same period last year)
Operating income:	5.7 billion yen	(0.8 billion yen increase from the same period last year)

Sales increased by 11% compared to the same period of the previous fiscal year mainly at affiliated companies involved in materials procurement.

Operating income increased by 0.8 billion yen compared to the same period of the previous fiscal year due to an increase in sales and other factors.

Financial Standing

An analysis on the status of assets, liabilities, equity and cash flow on a consolidated basis

The Company's total assets as of the end of this fiscal quarter increased from the end of the previous fiscal year by 220.7 billion yen to 3,833.6 billion yen. The change in the balance of total assets is mainly attributable to increases in the balances of cash and cash equivalents of 34.5 billion yen, and of work-in-process to be recorded in commensurate with progress in job orders under pertinent contracts of 211.3 billion yen, while trade receivables showed a decrease of 71.8 billion yen resulting from various factors including credit collection.

Total liabilities decreased from the end of the previous fiscal year by 18.0 billion yen to 1,994.5 billion yen. The outstanding balances of debts and corporate bonds increased by 12.4 billion yen from the end of the previous fiscal year to 385.9 billion yen. The ratio of interest bearing debt to total assets, however, declined to 10.1%, which was a 0.2 point decrease compared to the end of the previous fiscal year. The outstanding balance of trade payables decreased by 24.4 billion yen, and retirement and severance benefits decreased by 56.2 billion yen, mainly owing to an increase in pension assets resulting from a rise in stock prices, while other current liabilities increased by 48.3 billion yen.

Mitsubishi Electric Corporation shareholders' equity increased by 230.7 billion yen compared to the end of the previous fiscal year to 1,755.0 billion yen. Shareholders' equity ratio, representing a 3.6 point increase compared to the end of the previous fiscal year, was recorded as 45.8%. The changes referred to above are primarily resulting from a recorded net income attributable to Mitsubishi Electric Corporation of 145.6 billion yen, together with an increase in accumulated other comprehensive income by 122.8 billion yen backed by such factors as rising stock prices and the weaker yen, despite a dividend payment of 42.9 billion yen.

Cash flows from operating activities decreased by 74.1 billion yen compared to the same period of the previous fiscal year to 190.4 billion yen (cash in). Cash flows from investing activities increased by 50.6 billion yen compared to the same period of the previous fiscal year to 142.6 billion yen (cash out) resulting primarily from an increase in capital expenditure. Consequently, free cash flow totaled 47.8 billion yen (cash in). Cash flows from financing activities were 38.0 billion yen (cash out) mainly due to dividend payments.

Forecast for Fiscal 2015 (year ending March 31, 2015)

The consolidated earnings forecast for fiscal 2015, ending March 31, 2015, has been revised from the previous forecast announced on October 30, 2014, with the company's business performance expected to exceed the previous forecast mainly in the Industrial Automation Systems segment, which experienced buoyant demand in capital expenditures for smartphone and automotive related investments in the factory automation systems business, and also saw expansion in the automotive equipment business due primarily to increased car sales in North America.

Consolidated earnings forecast for fiscal 2015

	Previous forecast (announced October 30)	Current forecast
Net sales:	4,220.0 billion yen	4,240.0 billion yen (5% increase from fiscal 2014)
Operating income:	275.0 billion yen	290.0 billion yen (23% increase from fiscal 2014)
Income before income taxes:	285.0 billion yen	290.0 billion yen (16% increase from fiscal 2014)
Net income attributable to Mitsubishi Electric Corp.:	190.0 billion yen	200.0 billion yen (30% increase from fiscal 2014)

Note: *The results forecast above is based on assumptions deemed reasonable by the Company at the present time, and actual results may differ significantly from forecasts. Please refer to the cautionary statement at the end.*

Consolidated Financial Results Summary

1. Consolidated First 9 Months Results

(In billions of yen except where noted)

	FY '14 9 months (A) (Apr. 1, 2013 – Dec. 31, 2013)	FY '15 9 months (B) (Apr. 1, 2014 – Dec. 31, 2014)	B – A	
			B – A	B/A (%)
Net sales	2,727.2	2,983.2	255.9	109
Operating income	143.1	201.3	58.1	141
Income before income taxes	155.7	220.6	64.9	142
Net income attributable to Mitsubishi Electric Corp.	94.8	145.6	50.7	153
Basic net income per share attributable to Mitsubishi Electric Corp.	44. ²⁰ yen	67.⁸² yen	23. ⁶² yen	153

2. Consolidated Third-quarter Results

(In billions of yen except where noted)

	FY '14 Q3 (A) (Oct. 1, 2013 – Dec. 31, 2013)	FY '15 Q3 (B) (Oct. 1, 2014 – Dec. 31, 2014)	B – A	
			B – A	B/A (%)
Net sales	915.3	1,010.4	95.0	110
Operating income	63.4	79.9	16.5	126
Income before income taxes	72.3	74.7	2.3	103
Net income attributable to Mitsubishi Electric Corp.	46.5	47.7	1.2	103
Basic net income per share attributable to Mitsubishi Electric Corp.	21. ⁶⁸ yen	22.²⁴ yen	0. ⁵⁶ yen	103

Notes: 1) Consolidated financial charts made in accordance with U.S. GAAP.
2) The Company has 173 consolidated subsidiaries.

Consolidated Profit and Loss Statement (First 9 Months, Fiscal 2015)

(In millions of yen)

	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	2,727,280	100.0	2,983,261	100.0	255,981	109
Cost of sales	1,942,405	71.2	2,080,560	69.7	138,155	107
Selling, general and administrative expenses	638,902	23.5	699,831	23.5	60,929	110
Loss on impairment of long-lived assets	2,818	0.1	1,532	0.1	(1,286)	54
Operating income	143,155	5.2	201,338	6.7	58,183	141
Other income	40,658	1.5	59,769	2.0	19,111	147
Interest and dividends	6,446	0.2	6,103	0.2	(343)	95
Equity in earnings of affiliated companies	14,845	0.6	19,998	0.7	5,153	135
Other	19,367	0.7	33,668	1.1	14,301	174
Other expenses	28,061	1.0	40,454	1.3	12,393	144
Interest	3,463	0.1	2,855	0.1	(608)	82
Other	24,598	0.9	37,599	1.2	13,001	153
Income before income taxes	155,752	5.7	220,653	7.4	64,901	142
Income taxes	55,145	2.0	66,299	2.2	11,154	120
Net income	100,607	3.7	154,354	5.2	53,747	153
Net income attributable to the noncontrolling interests	5,717	0.2	8,750	0.3	3,033	153
Net income attributable to Mitsubishi Electric Corp.	94,890	3.5	145,604	4.9	50,714	153

Consolidated Comprehensive Income Statement (First 9 Months, Fiscal 2015)

(In millions of yen)

	FY '14 9 months (A) (Apr. 1, 2013 – Dec. 31, 2013)	FY '15 9 months (B) (Apr. 1, 2014 – Dec. 31, 2014)	B – A
Net income	100,607	154,354	53,747
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	46,541	71,544	25,003
Pension liability adjustments	36,378	35,670	(708)
Unrealized gains on securities	51,752	22,876	(28,876)
Unrealized gains (losses) on derivative instruments	(83)	3	86
Total	134,588	130,093	(4,495)
Comprehensive income	235,195	284,447	49,252
Comprehensive income attributable to the noncontrolling interests	10,413	16,043	5,630
Comprehensive income attributable to Mitsubishi Electric Corp.	224,782	268,404	43,622

Consolidated Profit and Loss Statement (Third Quarter, Fiscal 2015)

(In millions of yen)

	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	915,381	100.0	1,010,423	100.0	95,042	110
Cost of sales	636,986	69.6	698,453	69.1	61,467	110
Selling, general and administrative expenses	214,970	23.5	231,190	22.9	16,220	108
Loss on impairment of long-lived assets	—	—	833	0.1	833	—
Operating income	63,425	6.9	79,947	7.9	16,522	126
Other income	15,042	1.7	19,513	1.9	4,471	130
Interest and dividends	1,618	0.2	1,833	0.2	215	113
Equity in earnings of affiliated companies	6,960	0.8	7,844	0.8	884	113
Other	6,464	0.7	9,836	0.9	3,372	152
Other expenses	6,135	0.7	24,733	2.4	18,598	403
Interest	1,035	0.1	892	0.1	(143)	86
Other	5,100	0.6	23,841	2.3	18,741	467
Income before income taxes	72,332	7.9	74,727	7.4	2,395	103
Income taxes	24,121	2.6	23,132	2.3	(989)	96
Net income	48,211	5.3	51,595	5.1	3,384	107
Net income attributable to the noncontrolling interests	1,665	0.2	3,845	0.4	2,180	231
Net income attributable to Mitsubishi Electric Corp.	46,546	5.1	47,750	4.7	1,204	103

Consolidated Comprehensive Income Statement (Third Quarter, Fiscal 2015)

(In millions of yen)

	FY '14 Q3 (A) (Oct. 1, 2013 – Dec. 31, 2013)	FY '15 Q3 (B) (Oct. 1, 2014 – Dec. 31, 2014)	B – A
Net income	48,211	51,595	3,384
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	19,348	51,593	32,245
Pension liability adjustments	20,643	17,496	(3,147)
Unrealized gains (losses) on securities	17,485	(389)	(17,874)
Unrealized gains (losses) on derivative instruments	(9)	15	24
Total	57,467	68,715	11,248
Comprehensive income	105,678	120,310	14,632
Comprehensive income attributable to the noncontrolling interests	3,489	8,695	5,206
Comprehensive income attributable to Mitsubishi Electric Corp.	102,189	111,615	9,426

Consolidated Balance Sheet

(In millions of yen)

	FY '14 (A) (ending Mar. 31, 2014)	FY '15 9 months (B) (ending Dec. 31, 2014)	B – A
(Assets)			
Current assets	2,290,007	2,477,775	187,768
Cash and cash equivalents	418,049	452,635	34,586
Short-term investments	51	—	(51)
Trade receivables	983,468	912,056	(71,412)
Inventories	602,341	813,661	211,320
Prepaid expenses and other current assets	286,098	299,423	13,325
Long-term trade receivables	4,813	4,333	(480)
Investments	497,510	532,600	35,090
Net property, plant and equipment	649,385	695,402	46,017
Other assets	171,251	123,585	(47,666)
Total assets	3,612,966	3,833,695	220,729
(Liabilities)			
Current liabilities	1,494,243	1,546,759	52,516
Bank loans and current portion of long-term debt	162,052	190,681	28,629
Trade payables	758,913	734,473	(24,440)
Other current liabilities	573,278	621,605	48,327
Long-term debt	211,426	195,220	(16,206)
Retirement and severance benefits	212,638	156,365	(56,273)
Other fixed liabilities	94,308	96,179	1,871
Total liabilities	2,012,615	1,994,523	(18,092)
(Equity)			
Mitsubishi Electric Corp. shareholders' equity	1,524,322	1,755,038	230,716
Common stock	175,820	175,820	—
Capital surplus	207,089	212,374	5,285
Retained earnings	1,139,738	1,242,406	102,668
Accumulated other comprehensive income (loss)	1,957	124,757	122,800
Treasury stock at cost	(282)	(319)	(37)
Noncontrolling interests	76,029	84,134	8,105
Total equity	1,600,351	1,839,172	238,821
Total liabilities and equity	3,612,966	3,833,695	220,729
Balance of Debt	373,478	385,901	12,423
Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	38,652	102,962	64,310
Pension liability adjustments	(119,279)	(83,609)	35,670
Unrealized gains on securities	82,636	105,446	22,810
Unrealized gains (losses) on derivative instruments	(52)	(42)	10

Consolidated Cash Flow Statement

(In millions of yen)

	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013) (A)	FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014) (B)	B – A
I Cash flows from operating activities			
1 Net income	100,607	154,354	53,747
2 Adjustments to reconcile net income to net cash provided by operating activities			
(1) Depreciation of tangible fixed assets and other	94,200	110,153	15,953
(2) Decrease in trade receivables	207,626	100,280	(107,346)
(3) Decrease (increase) in inventories	(101,668)	(176,662)	(74,994)
(4) Increase (decrease) in trade payables	(5,111)	(13,793)	(8,682)
(5) Other, net	(31,006)	16,165	47,171
Net cash provided by operating activities	264,648	190,497	(74,151)
II Cash flows from investing activities			
1 Capital expenditure	(103,004)	(150,507)	(47,503)
2 Proceeds from sale of property, plant and equipment	2,681	5,728	3,047
3 Purchase of short-term investments and investment securities (net of cash acquired)	(16,967)	(1,985)	14,982
4 Proceeds from sale of short-term investments and investment securities	28,636	7,828	(20,808)
5 Other, net	(3,330)	(3,719)	(389)
Net cash used in investing activities	(91,984)	(142,655)	(50,671)
I+II Free cash flow	172,664	47,842	(124,822)
III Cash flows from financing activities			
1 Proceeds from long-term debt	–	50,001	50,001
2 Repayment of long-term debt	(102,183)	(54,763)	47,420
3 Increase (decrease) in bank loans, net	(19,862)	12,656	32,518
4 Dividends paid	(25,762)	(42,936)	(17,174)
5 Purchase of treasury stock	(44)	(37)	7
6 Reissuance of treasury stock	1	0	(1)
7 Other, net	(3,308)	(2,971)	337
Net cash provided by (used in) financing activities	(151,158)	(38,050)	113,108
IV Effect of exchange rate changes on cash and cash equivalents	17,701	24,794	7,093
V Net increase in cash and cash equivalents	39,207	34,586	(4,621)
VI Cash and cash equivalents at beginning of period	298,881	418,049	119,168
VII Cash and cash equivalents at end of period	338,088	452,635	114,547

Consolidated Segment Information (First 9 Months, Fiscal 2015)

1. Sales and Operating Income by Business Segment

(In millions of yen)

Business Segment	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Energy and Electric Systems	735,952	43,317	779,708	32,577	43,756	(10,740)	106
Industrial Automation Systems	778,342	71,338	932,592	108,202	154,250	36,864	120
Information and Communication Systems	355,177	3,303	375,481	12,994	20,304	9,691	106
Electronic Devices	135,029	7,773	161,602	15,990	26,573	8,217	120
Home Appliances	667,049	30,423	689,627	41,181	22,578	10,758	103
Others	472,956	10,034	534,907	13,985	61,951	3,951	113
Subtotal	3,144,505	166,188	3,473,917	224,929	329,412	58,741	110
Eliminations and other	(417,225)	(23,033)	(490,656)	(23,591)	(73,431)	(558)	—
Total	2,727,280	143,155	2,983,261	201,338	255,981	58,183	109

*Note: Inter-segment sales are included in the above chart.

2. Sales and Operating Income by Location

(In millions of yen)

Location	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Japan	2,265,708	112,572	2,460,765	142,828	195,057	30,256	109
North America	232,470	523	278,930	2,800	46,460	2,277	120
Asia (excluding Japan)	586,525	34,951	742,455	58,412	155,930	23,461	127
Europe	259,825	3,160	289,455	9,176	29,630	6,016	111
Others	35,472	1,509	36,241	658	769	(851)	102
Subtotal	3,380,000	152,715	3,807,846	213,874	427,846	61,159	113
Eliminations	(652,720)	(9,560)	(824,585)	(12,536)	(171,865)	(2,976)	—
Total	2,727,280	143,155	2,983,261	201,338	255,981	58,183	109

*Note: Inter-segment sales are included in the above chart.

3. Sales by Location of Customers

(In millions of yen)

Location of Customers	FY '14 9 months (Apr. 1, 2013 – Dec. 31, 2013)		FY '15 9 months (Apr. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	Sales (A)	% of total net sales	Sales (B)	% of total net sales		
Japan	1,643,157	60.2	1,683,389	56.4	40,232	102
North America	238,396	8.7	284,886	9.5	46,490	120
Asia (excluding Japan)	530,733	19.5	681,646	22.9	150,913	128
Europe	249,317	9.2	268,811	9.0	19,494	108
Others	65,677	2.4	64,529	2.2	(1,148)	98
Total overseas sales	1,084,123	39.8	1,299,872	43.6	215,749	120
Consolidated total	2,727,280	100.0	2,983,261	100.0	255,981	109

Consolidated Segment Information (Third Quarter, Fiscal 2015)

1. Sales and Operating Income by Business Segment

(In millions of yen)

Business Segment	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (B)	Sales (C)	Operating income (D)			
Energy and Electric Systems	258,740	24,948	277,514	20,062	18,774	(4,886)	107
Industrial Automation Systems	271,957	32,415	323,291	41,939	51,334	9,524	119
Information and Communication Systems	112,614	165	126,969	7,654	14,355	7,489	113
Electronic Devices	44,493	3,247	55,077	8,218	10,584	4,971	124
Home Appliances	207,011	7,234	212,527	5,956	5,516	(1,278)	103
Others	165,454	4,871	183,664	5,712	18,210	841	111
Subtotal	1,060,269	72,880	1,179,042	89,541	118,773	16,661	111
Eliminations and other	(144,888)	(9,455)	(168,619)	(9,594)	(23,731)	(139)	—
Total	915,381	63,425	1,010,423	79,947	95,042	16,522	110

*Note: Inter-segment sales are included in the above chart.

2. Sales and Operating Income by Location

(In millions of yen)

Location	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		C – A	D – B	C/A (%)
	Sales (A)	Operating income (loss) (B)	Sales (C)	Operating income (D)			
Japan	771,417	57,675	839,516	70,837	68,099	13,162	109
North America	75,591	(456)	101,903	300	26,312	756	135
Asia (excluding Japan)	199,199	11,422	255,493	18,311	56,294	6,889	128
Europe	85,680	340	95,925	2,388	10,245	2,048	112
Others	11,931	601	14,584	414	2,653	(187)	122
Subtotal	1,143,818	69,582	1,307,421	92,250	163,603	22,668	114
Eliminations	(228,437)	(6,157)	(296,998)	(12,303)	(68,561)	(6,146)	—
Total	915,381	63,425	1,010,423	79,947	95,042	16,522	110

*Note: Inter-segment sales are included in the above chart

3. Sales by Location of Customers

(In millions of yen)

Location of Customers	FY '14 Q3 (Oct. 1, 2013 – Dec. 31, 2013)		FY '15 Q3 (Oct. 1, 2014 – Dec. 31, 2014)		B – A	B/A (%)
	Sales (A)	% of total net sales	Sales (B)	% of total net sales		
Japan	559,656	61.1	562,840	55.7	3,184	101
North America	77,864	8.5	101,979	10.1	24,115	131
Asia (excluding Japan)	173,102	18.9	233,909	23.2	60,807	135
Europe	81,349	8.9	87,080	8.6	5,731	107
Others	23,410	2.6	24,615	2.4	1,205	105
Total overseas sales	355,725	38.9	447,583	44.3	91,858	126
Consolidated total	915,381	100.0	1,010,423	100.0	95,042	110

Cautionary Statement

The Mitsubishi Electric Group (hereafter “the Group”) is involved in development, manufacture and sales in a wide range of fields including Energy and Electric Systems, Industrial Automation Systems, Information and Communication Systems, Electronic Devices and Home Appliances, and these operations extend globally, not only inside Japan, but also in North America, Europe, Asia and other regions. While the statements herein are based on certain assumptions and premises that the Company trusts and considers to be reasonable under the circumstances on the date of announcement, actual operating results are subject to change due to any of the factors as contemplated hereunder and/or any additional factor unforeseeable as of the date of this announcement. Such factors materially affecting the expectations expressed herein shall include but are not limited to the following:

(1) Important trends

The Group’s operations may be affected by trends in the global economy, social conditions, laws, tax codes and regulations.

(2) Foreign currency exchange rates

Fluctuations in foreign currency markets may affect the Group’s sales of exported products and purchases of imported materials that are denominated in U.S. dollars or euros, as well as its Asian production bases’ sales of exported products and purchases of imported materials that are denominated in foreign currencies.

(3) Stock markets

A fall in stock market prices may cause Mitsubishi Electric to record devaluation losses on marketable securities, or cause an increase in retirement benefit obligations in accordance with a decline in the fair value of pension assets.

(4) Supply/demand balance for products and procurement conditions for materials and components

A decline in prices and shipments due to changes in the supply/demand balance, as well as an increase in material prices due to a worsening of material and component procurement conditions, may adversely affect the Group’s performance.

(5) Fund raising

An increase in interest rates, the yen interest rate in particular, would increase the Group’s interest expenses.

(6) Significant patent matters

Important patent filings, licensing, copyrights and patent-related disputes may adversely affect related businesses.

- (7) Environmental legislation or relevant issues
The Group may incur losses or expenses owing to changes in environmental legislation or the occurrence of environmental issues. Such changes in legislation or the occurrence of environmental issues may also impact manufacturing and all corporate activities of the Group.
- (8) Flaws or defects in products or services
The Group may incur losses or expenses resulting out of flaws or defects in products or services, and the lowered reputation of the quality of all our products and services may affect the entire Group.
- (9) Litigation and other legal proceedings
The Group's operations may be affected by lawsuits or other legal proceedings against Mitsubishi Electric, its subsidiaries and/or equity-method affiliated companies.
- (10) Disruptive changes
Disruptive changes in technology, development of products using new technology, timing of production and market introduction may adversely affect the Group's performance.
- (11) Business restructuring
The Group may record losses due to restructuring measures.
- (12) Information security
The performance of the Group may be affected by computer virus infections, unauthorized access and other unpredictable incidents that lead to the loss or leakage of personal information held by the Group or confidential information regarding the Group's business such as its technology, sales and other operations.
- (13) Natural disasters
The Group's operations, particularly manufacturing activities, may be affected by the occurrence of earthquakes, typhoons, tsunamis, fires and other large-scale disasters.
- (14) Other significant factors
The Group's operations may be affected by the outbreak of social or political upheaval due to terrorism, war, pandemic by new strains of influenza and other diseases, or other factors.

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About Mitsubishi Electric Corporation

With over 90 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Embracing the spirit of its corporate statement, Changes for the Better, and its environmental statement, Eco Changes, Mitsubishi Electric endeavors to be a global, leading green company, enriching society with technology. The company recorded consolidated group sales of 4,054.3 billion yen (US\$ 39.3 billion*) in the fiscal year ended March 31, 2014. For more information visit <http://www.MitsubishiElectric.com>

*At an exchange rate of 103 yen to the US dollar, the rate given by the Tokyo Foreign Exchange Market on March 31, 2014

Fiscal 2015 Third Quarter Results

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1. Financial Results (Consolidated)

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Net sales	1,811.8 (107)	915.3 (113)	2,727.2 (109)	4,054.3 (114)	1,972.8 (109)	1,010.4 (110)	2,983.2 (109)
Operating income	79.7 (89)	63.4 (269)	143.1 (126)	235.1 (155)	121.3 (152)	79.9 (126)	201.3 (141)	290.0 (123)
Income before income taxes	83.4 (115)	72.3 (—)	155.7 (605)	248.9 (382)	145.9 (175)	74.7 (103)	220.6 (142)	290.0 (116)
Net income attributable to Mitsubishi Electric Corp.	48.3 (111)	46.5 (843)	94.8 (193)	153.4 (221)	97.8 (202)	47.7 (103)	145.6 (153)	200.0 (130)

Figures in parentheses in the right column indicate change from the previous corresponding period

2. Net Sales by Segment (Consolidated)

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Energy and Electric Systems	477.2 (104)	258.7 (119)	735.9 (109)	1,180.0 (112)	502.1 (105)	277.5 (107)	779.7 (106)
Industrial Automation Systems	506.3 (111)	271.9 (120)	778.3 (114)	1,098.7 (118)	609.3 (120)	323.2 (119)	932.5 (120)	1,250.0 (114)
Information and Communication Systems	242.5 (100)	112.6 (97)	355.1 (99)	548.2 (105)	248.5 (102)	126.9 (113)	375.4 (106)	550.0 (100)
Electronic Devices	90.5 (113)	44.4 (111)	135.0 (113)	194.6 (119)	106.5 (118)	55.0 (124)	161.6 (120)	260.0 (134)
Home Appliances	460.0 (109)	207.0 (108)	667.0 (108)	944.3 (115)	477.1 (104)	212.5 (103)	689.6 (103)	930.0 (98)
Others	307.5 (108)	165.4 (118)	472.9 (111)	676.0 (115)	351.2 (114)	183.6 (111)	534.9 (113)	720.0 (107)
Subtotal	2,084.2 (107)	1,060.2 (114)	3,144.5 (109)	4,642.2 (114)	2,294.8 (110)	1,179.0 (111)	3,473.9 (110)	4,880.0 (105)
Eliminations	-272.3	-144.8	-417.2	-587.8	-322.0	-168.6	-490.6	-640.0
Total	1,811.8 (107)	915.3 (113)	2,727.2 (109)	4,054.3 (114)	1,972.8 (109)	1,010.4 (110)	2,983.2 (109)	4,240.0 (105)

3. Operating Income by Segment (Consolidated)

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Energy and Electric Systems	18.3 (54)	24.9 (170)	43.3 (88)	76.3 (90)	12.5 (68)	20.0 (80)	32.5 (75)
Industrial Automation Systems	38.9 (115)	32.4 (197)	71.3 (142)	98.0 (162)	66.2 (170)	41.9 (129)	108.2 (152)	144.0 (147)
Information and Communication Systems	3.1 (32)	0.1 (16)	3.3 (31)	5.5 (348)	5.3 (170)	7.6 (46times)	12.9 (393)	16.0 (289)
Electronic Devices	4.5 (—)	3.2 (—)	7.7 (—)	10.0 (—)	7.7 (172)	8.2 (253)	15.9 (206)	21.0 (209)
Home Appliances	23.1 (138)	7.2 (553)	30.4 (168)	52.8 (274)	35.2 (152)	5.9 (82)	41.1 (135)	52.0 (98)
Others	5.1 (70)	4.8 (161)	10.0 (96)	19.8 (105)	8.2 (160)	5.7 (117)	13.9 (139)	20.0 (101)
Subtotal	93.3 (93)	72.8 (209)	166.1 (123)	262.6 (146)	135.3 (145)	89.5 (123)	224.9 (135)	317.0 (121)
Eliminations and other	-13.5	-9.4	-23.0	-27.4	-13.9	-9.5	-23.5	-27.0
Total	79.7 (89)	63.4 (269)	143.1 (126)	235.1 (155)	121.3 (152)	79.9 (126)	201.3 (141)	290.0 (123)

4. Overseas Net Sales by Segment (Consolidated)

(Billions of yen, year-on-year %)

	FY '14				FY '15			
	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	9 months (Actual)	Full Year (Forecast)
	Energy and Electric Systems	177.3 (125)	93.3 (132)	270.7 (127)	386.5 (128)	199.3 (112)	119.2 (128)	318.6 (118)
Industrial Automation Systems	272.3 (121)	134.1 (119)	406.5 (121)	587.2 (125)	342.7 (126)	186.4 (139)	529.2 (130)	
Information and Communication Systems	7.4 (56)	3.1 (55)	10.5 (56)	32.9 (126)	6.2 (84)	4.6 (146)	10.8 (102)	
Electronic Devices	46.3 (130)	23.1 (133)	69.5 (131)	102.0 (138)	50.3 (109)	25.8 (111)	76.1 (109)	
Home Appliances	217.2 (124)	97.8 (120)	315.0 (123)	447.7 (130)	243.8 (112)	107.1 (110)	351.0 (111)	
Others	7.6 (95)	4.0 (110)	11.6 (100)	17.4 (111)	9.7 (128)	4.2 (104)	13.9 (120)	
Consolidated total	728.3 (122)	355.7 (122)	1,084.1 (122)	1,573.9 (128)	852.2 (117)	447.5 (126)	1,299.8 (120)	
Ratio of overseas net sales to total sales	40%	39%	40%	39%	43%	44%	44%	

5. Foreign Exchange Rates for Recording Net Sales and Impact of Exchange Rate Fluctuations on Net Sales

		FY '14			FY '15		
		1st Half (Actual)	Q3 (Actual)	Full Year (Actual)	1st Half (Actual)	Q3 (Actual)	Q4 (Forecast)
Exchange rates for recording net sales	US\$	¥98	¥100	¥100	¥103	¥113	¥100
	Euro	¥128	¥136	¥134	¥139	¥142	¥130
Impact of exchange rate fluctuations on net sales	Consolidated	About ¥143.0 billion increase in sales	About ¥72.0 billion increase in sales	About ¥256.0 billion increase in sales	About ¥40.0 billion increase in sales	About ¥39.0 billion increase in sales	
	US\$	About ¥46.0 billion increase	About ¥24.0 billion increase	About ¥83.0 billion increase	About ¥10.0 billion increase	About ¥17.0 billion increase	
	Euro	About ¥37.0 billion increase	About ¥17.0 billion increase	About ¥56.0 billion increase	About ¥9.0 billion increase	About ¥2.0 billion increase	