

### Consolidated Profit and Loss Statement (First 9 Months, Fiscal 2017)

(In millions of yen)

	FY '16 9 months (Apr. 1, 2015 – Dec. 31, 2015)		FY '17 9 months (Apr. 1, 2016 – Dec. 31, 2016)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	3,091,608	100.0	<b>2,947,113</b>	<b>100.0</b>	(144,495)	95
Cost of sales	2,142,075	69.3	<b>2,042,322</b>	<b>69.3</b>	(99,753)	95
Selling, general and administrative expenses	738,214	23.9	<b>727,270</b>	<b>24.6</b>	(10,944)	99
Loss on impairment of long-lived assets	4,004	0.1	<b>1,944</b>	<b>0.1</b>	(2,060)	49
Operating income	207,315	6.7	<b>175,577</b>	<b>6.0</b>	(31,738)	85
Other income	41,027	1.3	<b>46,646</b>	<b>1.6</b>	5,619	114
Interest and dividends	6,384	0.2	<b>6,330</b>	<b>0.2</b>	(54)	99
Equity in earnings of affiliated companies	20,102	0.6	<b>14,351</b>	<b>0.5</b>	(5,751)	71
Other	14,541	0.5	<b>25,965</b>	<b>0.9</b>	11,424	179
Other expenses	29,599	0.9	<b>26,028</b>	<b>0.9</b>	(3,571)	88
Interest	2,670	0.1	<b>2,154</b>	<b>0.1</b>	(516)	81
Other	26,929	0.8	<b>23,874</b>	<b>0.8</b>	(3,055)	89
Income before income taxes	218,743	7.1	<b>196,195</b>	<b>6.7</b>	(22,548)	90
Income taxes	56,000	1.8	<b>51,695</b>	<b>1.8</b>	(4,305)	92
Net income	162,743	5.3	<b>144,500</b>	<b>4.9</b>	(18,243)	89
Net income attributable to the noncontrolling interests	9,941	0.4	<b>9,161</b>	<b>0.3</b>	(780)	92
Net income attributable to Mitsubishi Electric Corp.	152,802	4.9	<b>135,339</b>	<b>4.6</b>	(17,463)	89

### Consolidated Comprehensive Income Statement (First 9 Months, Fiscal 2017)

(In millions of yen)

	FY '16 9 months (A) (Apr. 1, 2015 – Dec. 31, 2015)	FY '17 9 months (B) (Apr. 1, 2016 – Dec. 31, 2016)	B – A
Net income	162,743	<b>144,500</b>	(18,243)
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	(36,930)	<b>(26,781)</b>	10,149
Pension liability adjustments	(8,267)	<b>23,386</b>	31,653
Unrealized gains (losses) on securities	(3,215)	<b>26,519</b>	29,734
Unrealized gains on derivative instruments	31	<b>182</b>	151
Total	(48,381)	<b>23,306</b>	71,687
Comprehensive income	114,362	<b>167,806</b>	53,444
Comprehensive income attributable to the noncontrolling interests	5,719	<b>7,248</b>	1,529
Comprehensive income attributable to Mitsubishi Electric Corp.	108,643	<b>160,558</b>	51,915

### Consolidated Profit and Loss Statement (Third Quarter, Fiscal 2017)

(In millions of yen)

	FY '16 Q3 (Oct. 1, 2015 – Dec. 31, 2015)		FY '17 Q3 (Oct. 1, 2016 – Dec. 31, 2016)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	1,028,323	100.0	<b>974,759</b>	<b>100.0</b>	(53,564)	95
Cost of sales	709,305	69.0	<b>683,967</b>	<b>70.2</b>	(25,338)	96
Selling, general and administrative expenses	238,717	23.2	<b>236,962</b>	<b>24.3</b>	(1,755)	99
Operating income	80,301	7.8	<b>53,830</b>	<b>5.5</b>	(26,471)	67
Other income	14,454	1.4	<b>19,498</b>	<b>2.0</b>	5,044	135
Interest and dividends	2,105	0.2	<b>2,068</b>	<b>0.2</b>	(37)	98
Equity in earnings of affiliated companies	6,841	0.7	<b>4,828</b>	<b>0.5</b>	(2,013)	71
Other	5,508	0.5	<b>12,602</b>	<b>1.3</b>	7,094	229
Other expenses	9,070	0.9	<b>859</b>	<b>0.1</b>	(8,211)	9
Interest	840	0.1	<b>592</b>	<b>0.1</b>	(248)	70
Other	8,230	0.8	<b>267</b>	<b>0.0</b>	(7,963)	3
Income before income taxes	85,685	8.3	<b>72,469</b>	<b>7.4</b>	(13,216)	85
Income taxes	22,075	2.1	<b>22,537</b>	<b>2.3</b>	462	102
Net income	63,610	6.2	<b>49,932</b>	<b>5.1</b>	(13,678)	78
Net income attributable to the noncontrolling interests	3,733	0.4	<b>2,935</b>	<b>0.3</b>	(798)	79
Net income attributable to Mitsubishi Electric Corp.	59,877	5.8	<b>46,997</b>	<b>4.8</b>	(12,880)	78

### Consolidated Comprehensive Income Statement (Third Quarter, Fiscal 2017)

(In millions of yen)

	FY '16 Q3 (A) (Oct. 1, 2015 – Dec. 31, 2015)	FY '17 Q3 (B) (Oct. 1, 2016 – Dec. 31, 2016)	B – A
Net income	63,610	<b>49,932</b>	(13,678)
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	(4,472)	<b>66,979</b>	71,451
Pension liability adjustments	17,710	<b>28,162</b>	10,452
Unrealized gains on securities	26,938	<b>46,710</b>	19,772
Unrealized gains on derivative instruments	48	<b>224</b>	176
Total	40,224	<b>142,075</b>	101,851
Comprehensive income	103,834	<b>192,007</b>	88,173
Comprehensive income attributable to the noncontrolling interests	3,483	<b>9,844</b>	6,361
Comprehensive income attributable to Mitsubishi Electric Corp.	100,351	<b>182,163</b>	81,812