

### Consolidated Profit and Loss Statement (First 9 Months, Fiscal 2018)

(In millions of yen)

	FY '17 9 months (Apr. 1, 2016 – Dec. 31, 2016)		FY '18 9 months (Apr. 1, 2017 – Dec. 31, 2017)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	2,947,113	100.0	<b>3,115,012</b>	<b>100.0</b>	167,899	106
Cost of sales	2,042,322	69.3	<b>2,112,607</b>	<b>67.8</b>	70,285	103
Selling, general and administrative expenses	727,270	24.6	<b>768,464</b>	<b>24.7</b>	41,194	106
Loss on impairment of long-lived assets	1,944	0.1	<b>1,532</b>	<b>0.0</b>	(412)	79
Operating income	175,577	6.0	<b>232,409</b>	<b>7.5</b>	56,832	132
Other income	46,646	1.6	<b>51,587</b>	<b>1.6</b>	4,941	111
Interest and dividends	6,330	0.2	<b>7,247</b>	<b>0.2</b>	917	114
Equity in earnings of affiliated companies	14,351	0.5	<b>15,696</b>	<b>0.5</b>	1,345	109
Other	25,965	0.9	<b>28,644</b>	<b>0.9</b>	2,679	110
Other expenses	26,028	0.9	<b>6,769</b>	<b>0.2</b>	(19,259)	26
Interest	2,154	0.1	<b>2,044</b>	<b>0.1</b>	(110)	95
Other	23,874	0.8	<b>4,725</b>	<b>0.1</b>	(19,149)	20
Income before income taxes	196,195	6.7	<b>277,227</b>	<b>8.9</b>	81,032	141
Income taxes	51,695	1.8	<b>75,883</b>	<b>2.4</b>	24,188	147
Net income	144,500	4.9	<b>201,344</b>	<b>6.5</b>	56,844	139
Net income attributable to the noncontrolling interests	9,161	0.3	<b>8,226</b>	<b>0.3</b>	(935)	90
Net income attributable to Mitsubishi Electric Corp.	135,339	4.6	<b>193,118</b>	<b>6.2</b>	57,779	143

### Consolidated Comprehensive Income Statement (First 9 Months, Fiscal 2018)

(In millions of yen)

	FY '17 9 months (A) (Apr. 1, 2016 – Dec. 31, 2016)	FY '18 9 months (B) (Apr. 1, 2017 – Dec. 31, 2017)	B – A
Net income	144,500	<b>201,344</b>	56,844
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	(26,781)	<b>43,830</b>	70,611
Pension liability adjustments	23,386	<b>40,693</b>	17,307
Unrealized gains on securities	26,519	<b>10,379</b>	(16,140)
Unrealized gains (losses) on derivative instruments	182	<b>(65)</b>	(247)
Total	23,306	<b>94,837</b>	71,531
Comprehensive income	167,806	<b>296,181</b>	128,375
Comprehensive income attributable to the noncontrolling interests	7,248	<b>12,074</b>	4,826
Comprehensive income attributable to Mitsubishi Electric Corp.	160,558	<b>284,107</b>	123,549

### Consolidated Profit and Loss Statement (Third Quarter, Fiscal 2018)

(In millions of yen)

	FY '17 Q3 (Oct. 1, 2016 – Dec. 31, 2016)		FY '18 Q3 (Oct. 1, 2017 – Dec. 31, 2017)		B – A	B/A (%)
	(A)	% of total	(B)	% of total		
Net sales	974,759	100.0	<b>1,038,670</b>	<b>100.0</b>	63,911	107
Cost of sales	683,967	70.2	<b>700,366</b>	<b>67.4</b>	16,399	102
Selling, general and administrative expenses	236,962	24.3	<b>255,191</b>	<b>24.6</b>	18,229	108
Operating income	53,830	5.5	<b>83,113</b>	<b>8.0</b>	29,283	154
Other income	19,498	2.0	<b>9,899</b>	<b>1.0</b>	(9,599)	51
Interest and dividends	2,068	0.2	<b>2,362</b>	<b>0.2</b>	294	114
Equity in earnings of affiliated companies	4,828	0.5	<b>5,729</b>	<b>0.6</b>	901	119
Other	12,602	1.3	<b>1,808</b>	<b>0.2</b>	(10,794)	14
Other expenses	859	0.1	<b>1,028</b>	<b>0.1</b>	169	120
Interest	592	0.1	<b>605</b>	<b>0.1</b>	13	102
Other	267	0.0	<b>423</b>	<b>0.0</b>	156	158
Income before income taxes	72,469	7.4	<b>91,984</b>	<b>8.9</b>	19,515	127
Income taxes	22,537	2.3	<b>27,354</b>	<b>2.7</b>	4,817	121
Net income	49,932	5.1	<b>64,630</b>	<b>6.2</b>	14,698	129
Net income attributable to the noncontrolling interests	2,935	0.3	<b>2,636</b>	<b>0.2</b>	(299)	90
Net income attributable to Mitsubishi Electric Corp.	46,997	4.8	<b>61,994</b>	<b>6.0</b>	14,997	132

### Consolidated Comprehensive Income Statement (Third Quarter, Fiscal 2018)

(In millions of yen)

	FY '17 Q3 (A) (Oct. 1, 2016 – Dec. 31, 2016)	FY '18 Q3 (B) (Oct. 1, 2017 – Dec. 31, 2017)	B – A
Net income	49,932	<b>64,630</b>	14,698
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	66,979	<b>17,165</b>	(49,814)
Pension liability adjustments	28,162	<b>22,824</b>	(5,338)
Unrealized gains on securities	46,710	<b>13,675</b>	(33,035)
Unrealized gains on derivative instruments	224	<b>17</b>	(207)
Total	142,075	<b>53,681</b>	(88,394)
Comprehensive income	192,007	<b>118,311</b>	(73,696)
Comprehensive income attributable to the noncontrolling interests	9,844	<b>4,449</b>	(5,395)
Comprehensive income attributable to Mitsubishi Electric Corp.	182,163	<b>113,862</b>	(68,301)