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#### FOR IMMEDIATE RELEASE

No. 3471

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# Update on Investigation into Improper Quality Control Practices and Implementation of Reform Roadmap (Second Report)

**TOKYO, December 23, 2021** – <u>Mitsubishi Electric Corporation</u> (TOKYO: 6503) announced today the second report tendered by its Investigative Committee (Chaired by Hiroshi Kimeda, Partner (Attorney-at-law), Nishimura & Asahi, announced on July 2, 2021), regarding improper quality control practices that were carried out by the company. The company also issued today an update on reforms being carried out in three key areas—quality assurance, organizational culture and governance—including measures designed to prevent any recurrence of the improper quality control practices, as first announced on October 1.

The Investigative Committee will continue looking into quality-control practices at Mitsubishi Electric's various manufacturing sites and plants, aiming to complete this phase of its investigation by around April 2022, after which the committee will turn its attention to group companies. As previously announced, roughly every three months Mitsubishi Electric intends to issue updates on the committee's latest findings and the company's progress in implementing reforms to correct the situation. The report being disclosed today provides an update on developments that have occurred since the first report was released on October 1.

Mitsubishi Electric also takes this opportunity to reiterate its sincere apologies to all customers, valued stakeholders and broader society for the impact of these incidents. The company takes the findings and recommendations of the report very seriously and is committed to regaining trust in its entire group by carrying out necessary reforms, including to prevent any recurrence in the future.

In addition, the company received today a report on the accountability of the company's Executive Officers and Board of Directors from the Governance Review Committee, which was established on October 20 and is chaired by Toshiaki Yamaguchi, Managing Partner (Attorney-at-Law, Certified Fraud Examiner), Yamaguchi Toshiaki Law Office. Mitsubishi Electric, taking this report very seriously, convened a Board of Directors Meeting today to decide disciplinary action concerning the executives involved. The action was announced in a separate press release, also issued today, entitled "Mitsubishi Electric Announces Disciplinary Actions against Directors & Officers in Connection with Improper Quality Control Practices," which is discussed below.

#### 1. Status of Investigative Committee's investigation

The Investigative Committee, established on July 2, 2021 and chaired by an outside attorney, conducted a questionnaire survey of all employees in Japan. The committee has used objective data and other information to verify the consistency of the responses it received, and it has conducted forensic investigations into Executive Officers and other relevant parties as well as carried out interviews and inquiries with relevant parties at the affected sites.

By the time the company had announced the committee's findings regarding improper quality control practices at the Kani Factory of Nagoya Works and the Nagasaki Works on October 1, 2021 the committee reported it had received reports of 2,305 quality control related occurrences (including duplicate events, previously disclosed events, expressions of concern, etc.). Therewith, the committee announced that it would carefully review and confirm every report. The committee has already investigated around 42% of the reports received via its survey and plans to investigate the remainder going forward.

The findings in the report being issued today describe occurrences that have come to light since the first report was received and disclosed on October 1. Tables 1 and 2 provide overviews. Table 3 summarizes the company's up-to-date responses to improper quality control practices covered in the first report.

Progress level		Manufacturing site
1) Completed investigation		<u>1 works site</u> Kani Factory of Nagoya Works
2) (	Ongoing investigations	•
	Covered in most recent report	5 works sites Nagasaki Works, Air-Conditioning & Refrigeration Systems Works, Power Distribution Systems Center, Fukuyama Works, Kamakura Works
	To be covered in later reports	<ul> <li>17 works sites</li> <li>Kobe Works, Itami Works, Communication Networks Center,</li> <li>Energy Systems Center, Transmission &amp; Distribution Systems</li> <li>Center, Inazawa Works, Communication Systems Center,</li> <li>Nakatsugawa Works, Shizuoka Works, Kyoto Works, Gunma</li> <li>Works, Nagoya Works, Industrial Mechatronics Systems Works,</li> <li>Himeji Works, Sanda Works, Power Device Works, High</li> <li>Frequency &amp; Optical Device Works</li> </ul>

Table 1: Status of company-wide investigation (as of December 23, 2021)

- Temporary suspensions of ISO9001 certifications: 2 sites (Nagoya Works, Fukuyama Works)

- Partial withdrawal of ISO9001 certifications: 2 sites (Nagasaki Works, Power Distribution Systems Center)

	Site	Improper quality control practice	Mitsubishi Electric's response
)	Nagasaki	1. Improper quality control practices for HVAC	1.
	Works	systems for railcars	
		1) Additionally discovered cases of improper	1) 2) Explained situation to
		development-performance tests	affected customers. For the
		• Figures differing from those measured in	products which had been
		development-performance tests were recorded	delivered, individually
		in the test reports	consulted with the
		Scope: 2014–20, 506 units	customers.
		• Results of development-performance tests on	Inspections will be
		different models were reused in inspection	performed and products wi
		records without consulting customers, and	be shipped in accordance
		false statements were recorded.	with customer instructions.
		Scope: 2017–20, 320 units	
		2) JIS-compliant dew tests agreed on with some	
		customers performed improperly	
		Scope: 1991 – Jun. 2021, 18,860 units	
		3) In commercial tests, improper test results	3) Once discovered,
		were recorded for voluntary test points	appropriate entries were
		Scope: From around 2000 onward	made in the inspection
			records and submitted
		2. Emergency power supply equipment (disclosed	2.
		December 20, 2021)	
		1) Reverse mounting of tantalum capacitors on	1) 2) Decided countermeasure
		specific models due to design mistake, and	for all affected products.
		delayed reporting to customers and public	Began implementation of the
		Scope: Sep. 2014 – Oct. 2016,	countermeasures upon
		309 units (shipped, including the units with	informing customers.
		countermeasures implemented)	
		2) Misaligned slip ring, and delayed reporting to	
		customers and public	
		Scope: Oct. 2001 – Sept. 2010,	
		985 units (shipped, including the units with	
		countermeasures implemented)	

## Table 2: Overview of newly reported incidents of improper quality control practices (as of December 23, 2021)

2	Air-	1. Some inspections not carried out owing to	1. Conducting market
	Conditioning	inadequacies with commercial air-conditioning	inspections of all products
	&	& refrigeration system inspection equipment	subject to the Electrical
	Refrigeration	(disclosed July 30,2021)	Appliances and Materials
	Systems	Scope: Jun. 2014 – Jul. 2021	Safety Act.
	Works	Units affected (violation of Act on Product	Repaired the inspection
		Safety of Electrical Appliances and Materials):	equipment, thoroughly
		2,427 units (27 models)	making sure of daily
			checking procedures to
			prevent recurrence.
			Submitted countermeasures
			to prevent recurrences to
			Ministry of International
			Trade and Industry, Japan on
			December 10, and received a
			notification dated December
			17 to implement the
			prevention measures
			thoroughly.
3	Power	1. Some tests not conducted on 72/84kV CGIS	1. Once discovered, inspections
	Distribution	(cubicle-type gas-insulated switchgear) units	were conducted in
	Systems	(disclosed August 17, 2021)	accordance with relevant
	Center	• Lightning impulse withstand voltage test not	standards and customer
		conducted	contracts. The situation was
		• Some power frequency voltage test not	explained to customers to
		conducted	whom products had already
		• Partial discharge test conducted improperly	been delivered, and
		Scope: 1996–2021, up to 4,448 units	inspections and discussions
			for countermeasures are
			being conducted upon
			request.
4	Fukuyama	1. Improper quality control practice discovered	1. Shipments of the products
	Works	with respect to UL489-listed low-voltage	were stopped as soon as the
		circuit breakers when conducting regular	incidents were discovered. In
		factory audits (disclosed September 1, 2021)	accord with UL's
		• Parts differing from those in actual mass-	instructions, tests were
		r arts afforment from those in actual mass-	

		produced products were used (sample for	reperformed. Shipments were
		FUS)	resumed with UL's approval
		• At time of audit, test was conducted at lower	once all tests had passed.
		voltage than specified	
		Scope: Around 2004 – Jul. 2021, 25 models	
		Investigation into other possible improper test	
		practices continues.	
		2. Did not make sufficient applications under the	2. Reported to the relevant
		Radio Act for CO <sub>2</sub> laser marker equipment	authority and application
		Scope: 1995 – 2018, 20 equipments	procedure is now under way.
			Also communicating the
			matter broadly within the
			company.
5	Kamakura	1. Improper quality control practices for ETC	1. The product is for specific
	Works	equipment	customers. The company has
		<ul> <li>Conducted sampling inspections against</li> </ul>	explained the situation to these
		100%- inspection contracts, did not conduct	customers and is currently
		some waterproof tests, and conducted tests	discussing next steps.
		different from what was agreed on	
		Scope: Jan. 2011 – Aug. 2021, 30 occurrences	

Apart from the cases mentioned in Table 2 above, a total of 12 improper quality control practices cases are described in the footnotes of the reports by the Investigative Committee. No new cases of improper quality control practice have been reported at the Kani Factory of Nagoya Works since the October 1 report.

Table 3: Status of responses	to previously reported cases	(as of December 23, 2021)
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	Site and details	Current status
1	Kani Factory of Nagoya Works	1) Investigation by the Investigative Committee
	Inconsistency of electromagnetic	was completed
	switchgear and manual motor starters	2) The Kani Factory Quality Assurance Section (product
	with UL certification	quality certification) was transferred to the Nagoya
		Works Quality Assurance Department (August 2021)
		3) The production control system was modified to
		prevent the use of uncertified materials (in operation
		from December 2021)
		4) Standard conformity checks for items other than

		materials added to production control system (to be
		completed by July 2022)
2	Nagasaki Works	1) Investigationby the Investigative Committee on the
	• Improper quality control practices or	matters mentioned in the left were completed
	inspections not carried out for HVAC	2) Shifted each Quality Assurance Section belonged to
	systems for railcars	Railcar Air Conditioning Systems Department and
	• Reuse of old test data for development-	Electrical Facility Systems Department, to Quality
	performance tests of air compressors	Assurance Department. Established newly Quality
	for railcars	Management Section in Quality Assurance
		Department. (December 2021)
		3) Revised product development policy to strengthen
		management of product specifications and regulated
		procedures (December 2021)
		4) Investment on enhancement of technical and
		commercial test facilities for development of HVAC
		systems for railcars (in operation from June 2022)
		5) Working on setting up individual workplace quality
		meetings to uncover quality issues and improve them.
		(October 2021)

### 2. Progress in carrying out reforms, including measures to prevent any recurrence

Below is an update on the company's progress in reforming its quality assurance, organizational culture and governance in accordance with the Investigative Committee's recommendations.



#### Figure 1: Summary of measures to prevent recurrence in response to the Investigative Committee's suggestions

#### (1) Quality assurance reforms

The Corporate Quality Assurance Reengineering Group, which was established on October 1 and reports to the CEO, is executing the company-wide measures shown in Table 4. Its aims are to create a new company-wide structure for quality assurance led by the head office, to share knowledge and to provide flexible support across business divisions.

To monitor the effectiveness of the company's governance system concerning quality compliance (i.e., Corporate Quality Assurance Reengineering Group), on December 6 the company launched the quality governance subcommittee, which is headed by Professor Shu Yamada, Faculty of Science and Technology, Keio University, and includes seven other external experts. The subcommittee, which is under the Corporate Compliance Committee, has been commissioned by the Executive Officers' Meeting to monitor and assess the Corporate Quality Assurance Reengineering Group's activities. Roughly every two months, the subcommittee will hold a monitoring meeting to report the status of its work and assessments to the Executive Officer's Meeting and the Audit Committee. In turn, the Corporate Quality Assurance Reengineering Group will implement improvements using the Plan-Do-Check-Act (PDCA) method.

The company has also commenced a process for selecting and hiring an external Chief Quality Officer (CQO), whom the company intends to appoint in April 2022.

In addition, regarding the two-year budget of 30 billion yen established to develop quality-assurance system infrastructure, the company has decided to invest 490 million yen of this budget to modify production control systems at the Kani Factory of Nagoya Works by April 2022 and to enhance testing equipment that will go on line at the Nagasaki Works in June 2022. The company will also reorganize related evaluation and testing processes for the equipment to be installed at the Nagasaki Works.

Further, the company is investigating what aspects of operations and processes it must strengthen to meet its contractual and product quality-assurance obligations to customers. The aim is to complete a preliminary investigation by the yearend and begin implementing measures in January 2022.

The Investigative Committee's second report states that there is overconfidence in assuming that "there is no problem with quality," for some products and this should be acknowledge. Instead, improvements should be made in quality and technology. The company, viewing this as an extremely serious issue, will introduce new measures to enhance the various quality-assurance departments' knowledge of products and inspection equipment and also help the department to respond appropriately to market needs and process defects.

Task	Progress as of December 2021
1 Creating a new company-wide structure	• Set up the quality governance subcommittee under the
for quality assurance (led by head office)	Corporate Compliance Committee and recruited external
	experts. Kickoff held on December 6, 2021.
	• To ensure compliance with laws, standards and customer
	specifications, assessing how quality assurance
	systems/procedures and infrastructures can be
	strengthened. For the quality assurance systems,
	completed investigation as shown below $\textcircled{2}$ -1. 1). For the
	infrastructures, commenced investigations at all sites to
	find areas to strengthen. Preliminary results will be
	compiled in December. As a means of preventing any
	recurrence, decided to invest 490 million yen in total to
	renovate production-control systems at Kani Factory of
	Nagoya Works (scheduled to go into operation in April
	2022) and enhance testing equipment at Nagasaki Works
	(scheduled to go into operation in June 2022).
② Company-wide measures for quality ass	urance reforms
2-1 Restructure the control functions	1) Greater independence and separation of chain of command:
	Established a broad outline of the new quality-assurance
	system led by the head office and adapted to each site, the
	details of which are being worked out. Planning to
	complete the reorganization of quality-assurance
	departments by around April 2022.
	2) Strengthening of quality assurance functions:
	With respect to "a. Optimization of the order process"
	through "f. Rebuilding the quality management system" in
	the document released October 1, the company is
	currently investigating existing structures and conditions
	at each manufacturing site.
	For "d. Enhancement of quality audits," the new revisions
	emphasize laws, standards, customer specifications and
	product consistency. Trial audits are now being conducted
	at some sites. Hereafter, the company will formulate
	quality-audit methods and as the second line of defense

## Table 4: Progress of quality assurance reforms

	audit-implementation plans will be formulated by the
	Corporate Quality Assurance Reengineering Group,
	aiming for a company-wide rollout on April 2022.
2-2 Addressing technical	1) Strengthen and ensure compliance with laws, regulations
capabilities and resources issues	and public standards
	To strengthen the management of information on laws ar
	regulations relevant to each site, the company is drafting
	the outline of a system via which the Corporate Quality
	Assurance Reengineering Group will centrally collect an
	manage information on laws and regulations common to
	all sites, aiming to complete the management structure
	and system concept by March 2022.
	2) Enhance quality through IT and digitalization
	• The company has completed its site-by-site survey of
	consistency between customer specifications and shipped
	products, centralized management of test/inspection data
	etc. and is currently considering basic company-wide
	management-system specifications to be finalized by
	March 2022.
	• The company is surveying tools for the digital
	management of customer specifications and inspection
	data. Also, information on digitalization tools under the
	purview of the Corporate Total Productivity Managemer
	& Environmental Programs Group was rolled out
	company-wide in December 2021.
	3) Strengthen head office support for manufacturing sites
	The quality support team composed of internal experts h
	started gathering information on problems experienced in
	specific workplaces and will expand this effort to all site
	from April 2022.
	4) Training of quality-control personnel
	As a step toward optimizing workforce sizes and human
	resources development in the quality-assurance
	departments of manufacturing sites, the company is
	working to visualize the skills it possesses. Knowledge of
	products and inspection processes to acquire, as pointed

	out in the second report, will be added to the skills, and specific training plan will be formulated by March 2022
2-3 Re-fostering an awareness of	1) Revitalize personnel rotation
quality compliance	Before addressing personnel rotation, the company
	determined that it has a shortage of personnel in the
	various quality-assurance departments. In response, the
	company is now ascertaining and analyzing each
	department's workload and skills requirements, based or
	which an optimization plan will be formulated by June
	2022.
	2) Instill awareness of quality compliance among senior
	managers
	A compliance seminar for executives is planned in
	February 2022.
	3) Quality Compliance Awareness Training
	• Messages from the CEO and head of the Corporate
	Quality Assurance Reengineering Group were issued
	during Quality Month (November).
	• Improper Conduct Prevention meetings using the Kani
	Factory as a case study are being held in all workplaces
	companywide from November 15 to December 29.
	• The Kani Factory and Nagasaki Plant cases were
	communicated at the company-wide Compliance
	Managers meeting in November 2021.
	• At the companywide meeting for persosn responsible for
	corporate quality assurance planning, examples of
	improper quality control practices were explained to
	participants, the CEO gave a talk and a roundtable
	discussion between the CEO and quality-assurance
	managers took place.
	• A company-wide e-learning program, entitled "The
	Basics of Quality," is being provided to employees from
	October to December 2021.

(2) Organizational culture reforms

The "Team Sousei (Creation)" company-wide transformation project was launched on October 16. Comprising selected employees who demonstrated a strong desire for reform, the project is led by the CEO. It is currently putting together proposals and an action plan for the creation of a "new" Mitsubishi Electric. The proposals and action plan are to be submitted to the Executive Officers' Meeting by the end of March 2022, after which they will be deliberated by the Board of Directors and then put into action. Concurrently, the company will renew its personnel system to correct an overly inward-looking organizational culture, effect necessary changes in senior managers' behavior, and support middle management and other at manufacturing sites.

Taking seriously the comments by the Investigative Committee's second report on the necessity of developing middle management, the company will enhance its personnel education program.

Similar to the first report on the ongoing investigation, the second report has pointed out that the company's culture is not conducive to people speaking up. In response, the company now aims to foster a culture in which managers and those reporting to them can work together more closely and employees can coordinate across divisional boundaries to address issues. The first step will be to change the mindset and behavior of all Executive Officers.

In August, the CEO sent a message to all employees that the company will achieve an organizational culture where "employees feel that they can consult with their superiors," "failures are tolerated," and "problems are solved together." In addition, after September, the company has been continuously setting up opportunities for direct dialogues between the CEO and employees to stimulate the type of communication essential to fostering a workplace culture in which everyone can flourish and encourage positive behavioral changes of each employees.

The company has also begun running workshops for Executive Officers to gain better mutual understanding and align their reform objectives.

Task	Progress as of December 2021
① "Team Sousei (Creation)"	• A kickoff meeting was held on October 22 & 23 with the CEO, other
company-wide	steering members and 45 people selected internally from 465 applicants.
transformation project	• In Step 1 of the project was completed on December 11. Key company-wide
	issues were identified, via departmental interviews on a group-by-group
	basis, and the underlying causes were determined.
	• In Step 2 (current, to early February 2022), solutions and reform proposals
	are being formulated to realize the envisioned company-wide
	transformation. In Step 3 (to March 2022) a plan for robust transformation
	will be drafted.
2 Renewal of the personnel	1) Overcome inward-looking organizational culture
system	Considering a new rotation system attuned to individual career preferences

Table 5: Progress of organizational culture reforms

	with a focus on younger employees (to be trialed from October 2022).
	• Considering measures to increase managerial rotation with the aim of
	expanding individual's horizons and engendering more company-wide
	cooperation (to be trialed from April 2022).
	• Continuing to promote greater recruitment and participation of women and
	hiring of experienced midcareer to personnel to reduce the disproportionate
	emphasis on new graduates in the workforce.
	Considering a scheme to enable overseas employees to work in Japan-
	based operations, and to promote active personnel exchange with enhanced
	remote working system (guidelines to be established in April 2022).
	2) Change in behavior of senior managers
	Reviewing Executive Officer's compensation system, including
	improvements in evaluating business performance and non-financial
	matters (to be completed by June 2022).
	Introduced coaching by external consultants for all Executive Officers
	(from November 2021 to May 2022).
	• In terms of HR management, putting emphasis on manager evaluation and
	appointment practices (to be trialed from October 2022).
	3) Supporting middle management and others at manufacturing sites
	• Reviewing workforce size and managerial scope of control to fine-tune
	support for and balance workloads of middle management (to be deployed
	in regular rotations from April 2022).
	Investigating systems/schemes for apportioning managerial roles/functions
	(policies/concepts to be launched in October 2022).
	Enhancing personnel training programs to foster consciousness of
	managerial roles/functions (to be launched in April 2022).
③ Encouraging mindset and	Conveyed CEO's thoughts on reforms and continuously arranging
behavioral change	opportunities for dialogue between CEO and personnel at company sites to
	facilitate two-way opinion exchanges (started September 2021 and will
	complete 40 out of the 42 sites by the end of December 2021).
	Holding Executive Officer workshops to deepen mutual understanding and
	facilitate shared recognition of issues and plans (November 2021 onward).

### (3) Governance reforms

To strengthen the company's management oversight functions and realize sustainable medium- to longterm growth in its corporate value, Mitsubishi Electric has initiated a reform of its Board of Directors. On October 20, 2021 it established the Governance Review Committee comprising third-party lawyers to begin 12/14 assessing the company's internal-control and governance systems in order to identify problems and provide recommendations for improvement. Upon receiving the recommendations in March 2022, the company plans to devise and implement further improvements.

In addition, to strengthen risk management, in January 2022 the company plans to set up a specialist panel reporting directly to the CEO and appoint a new Chief Risk Officer (CRO).

Task	Progress as of December 2021
① Strengthen management	1) Strengthen Board of Directors' functions
supervisory functions	Review of Board of Directors' agenda, including how execution and
(Board of Directors	supervision should be and what theme should be discussed, is
reforms)	currently discussed in Board of Directors (expected April 2022).
	2) Review the composition of the Board of Directors
	• Appointed an independent outside director as chairman of the Board
	of Directors (October 2021).
	• Beginning with the general meeting of shareholders in June 2022,
	planning to institute a board comprised of members capable of
	fulfilling the board's expanded functions and objectives, including a
	majority of independent outside directors.
	3) Strengthen the Board of Directors Secretariat's functions
	• Strengthened cooperation between corporate-related divisions and the
	Board of Directors Secretariat by having selected personnel serve the
	Secretariat and corporate departments concurrently (November 2021).
	4) Strengthen the functions of the three statutory committees
	• Nomination Committee: Was given the additional role of deliberating
	proposals for CEO selection/dismissal to be submitted to the Board of
	Directors and tendering CEO succession plans to the board
	(November 2021).
	Compensation Committee: Reviewing Executive Officer's
	compensation system, including to improve evaluations of business
	performance and non-financial matters (to be reviewed in June 2022).
	• Audit Committee: To be reviewed as necessary based on the results of the
	Governance Review Committee's assessment (expected March 2022).
Assessment of internal-	Established Governance Review Committee on October 20,2021
control system (Governance	Chair: Toshiaki Yamaguchi, Managing Partner (Attorney-at-Law,
control system (Governance	

 Table 6: Progress of governance reforms

	• Members:
	Junya Naito, Partner (Attorney-at-Law), Momo-o, Matsuo & Namba
	Takashi Kiuchi, Partner (Attorney-at-Law, Certified Public
	Accountant), Miura & Partners
	• The company received the committee's report on Executive Officer
	and Director accountability, and the Board of Directors decided and
	disclosed disciplinary action for those involved on December 23, 2021
	• The committee will continue to assess the company's internal control
	and governance systems and will submit its conclusions and
	recommendations by March 2022.
Strengthen risk-management	To respond swiftly and strengthen cross-divisional responses in times of
systems	crisis and address various risks that could affect the execution of group
	business, the company will set up a specialist panel and appoint a new
	Chief Risk Officer (CRO) in January 2022.

#### 3. Executive accountability and disciplinary action

As disclosed in the October 20, 2021 press release "Mitsubishi Electric Announces Establishment of Governance Review Committee," the company set up the Governance Review Committee comprising external experts who do not have any business relationship with Mitsubishi Electric. The committee's objective has been to assess the company's internal control and governance systems and to clarify the accountability of Executive Officers and Directors regarding improper quality control practices. On December 23, the company received the committee's report on its investigation into this matter.

Mitsubishi Electric, taking this report very seriously, convened meetings of its Board of Directors and Compensation Committee today to decide what disciplinary action to take regarding those accountable. For details, please see the December 23, 2021 press release entitled "Mitsubishi Electric Announces Disciplinary Actions against Directors & Officers in Connection with Improper Quality Control Practices"

The committee will continue to assess the accountability of executives regarding matters revealed in the Investigative Committee's second report disclosed today as well as any related matters that come to light hereafter.

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#### About Mitsubishi Electric Corporation

With 100 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Mitsubishi Electric enriches society with technology in the spirit of its "Changes for the Better." The company recorded a revenue of 4,191.4 billion yen (U.S.\$ 37.8 billion\*) in the fiscal year ended March 31, 2021. For more information, please visit <u>www.MitsubishiElectric.com</u>

\*U.S. dollar amounts are translated from yen at the rate of ¥111=U.S.\$1, the approximate rate on the Tokyo Foreign Exchange Market on March 31, 2021