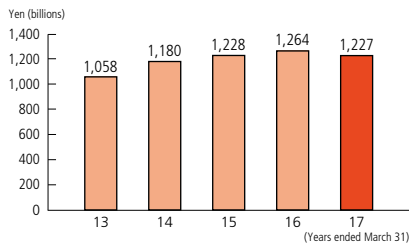
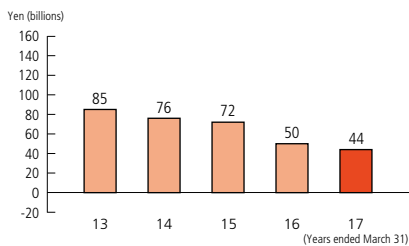


## Energy and Electric Systems

### Net sales



### Operating income

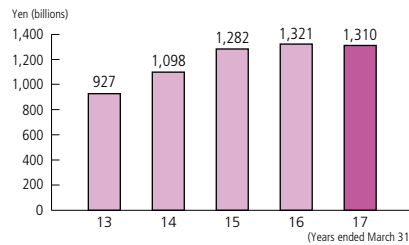


### MAIN PRODUCTS AND BUSINESS LINES

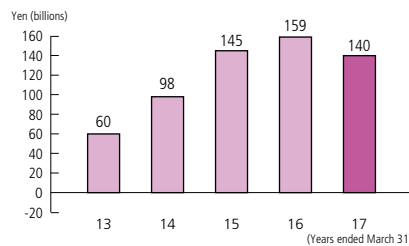
Turbine generators, hydraulic turbine generators, nuclear power plant equipment, motors, transformers, power electronics equipment, circuit breakers, gas insulated switchgears, switch control devices, surveillance-system control and security systems, large display devices, electrical equipment for locomotives and rolling stock, elevators, escalators, building security systems, building management systems, particle therapy systems, and others

## Industrial Automation Systems

### Net sales



### Operating income

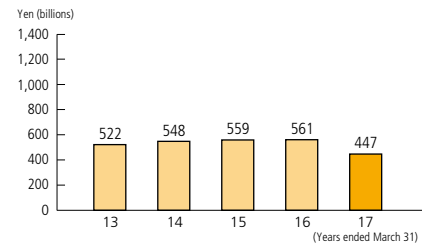


### MAIN PRODUCTS AND BUSINESS LINES

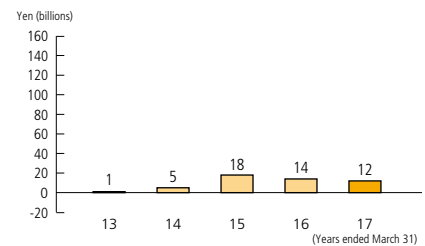
Programmable logic controllers, inverters, servomotors, human-machine interface, motors, hoists, magnetic switches, no-fuse circuit breakers, short-circuit breakers, transformers for electricity distribution, time and power meters, uninterruptible power supply, industrial fans, computerized numerical controllers, electrical discharge machines, laser processing machines, industrial robots, clutches, automotive electrical equipment, car electronics and car mechatronics, car multimedia, and others

## Information and Communication Systems

### Net sales



### Operating income



### MAIN PRODUCTS AND BUSINESS LINES

Wireless and wired communications systems, network camera systems, satellite communications equipment, satellites, radar equipment, antennas, missile systems, fire control systems, broadcasting equipment, data transmission devices, network security systems, information systems equipment, systems integration, and others

## Fiscal 2017 Topics

- Established Mitsubishi Electric Turkey Klima Sistemleri Üretim Anonim Şirketi (Mitsubishi Electric Air Conditioning Systems Manufacturing Turkey Joint Stock Company), a new subsidiary charged with the development and manufacture of room air conditioners, in the Republic of Turkey.

- Mitsubishi Electric Australia as part of the consortium RailConnect NSW, has been awarded the contract to deliver and maintain Transport for NSW's New Intercity Fleet (512 cars).



- KIRIGAMINE FL series room air conditioners and a robot for replacing segment mirrors in the Next-Generation Thirty Meter Telescope (TMT®) were included in the Good Design Best 100 list, which is under the administration of the GOOD DESIGN AWARD 2016 program sponsored by the Japan Institute of Design Promotion.



## 2016

- The "D-SMiree" was identified as the overarching brand name for marketing Mitsubishi Electric's smart power distribution network systems designed for medium- and low-voltage direct current (1,500V DC and below) to help promote energy-saving initiatives undertaken at data centers, buildings, factories, and railway stations, with the D-SMiree Development and Demonstration Facility initiating its operations at the Company's Power Distribution Systems Center in Marugame, Kagawa Prefecture.



- Launched the production of elevators in India by bringing a new factory on line at Mitsubishi Elevator India Private Limited on September 15, 2016.

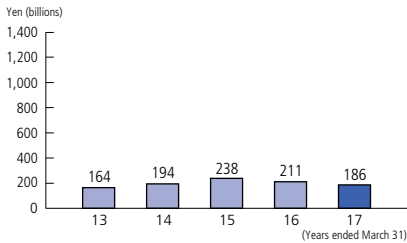


- With world-leading observational capacity attributable to cutting-edge technologies, the Himawari-9, a geostationary meteorological satellite designed and manufactured by Mitsubishi Electric, was successfully launched.

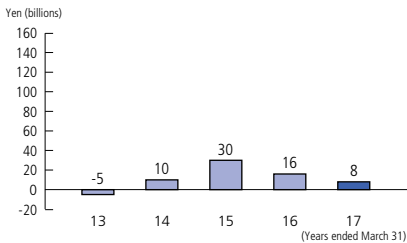


## Electronic Devices

### Net sales



### Operating income (loss)

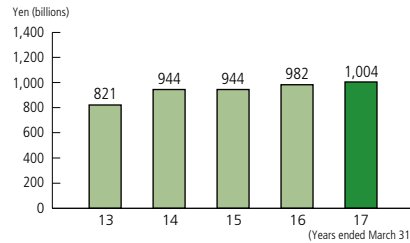


### MAIN PRODUCTS AND BUSINESS LINES

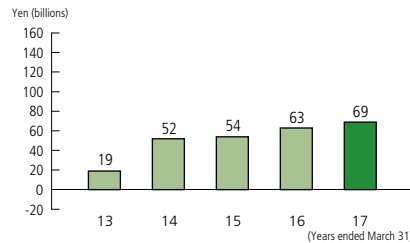
Power modules, high-frequency devices, optical devices, LCD devices, and others

## Home Appliances

### Net sales



### Operating income

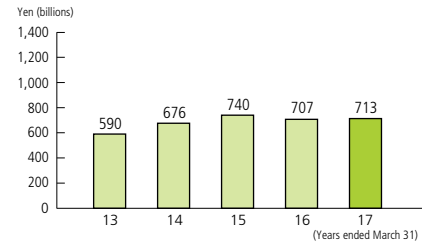


### MAIN PRODUCTS AND BUSINESS LINES

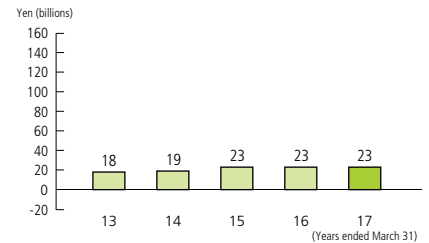
Room air conditioners, package air conditioners, chillers, showcases, compressors, refrigeration units, air-to-water heat pump boilers, ventilators, photovoltaic systems, hot water supply systems, IH cooking heaters, LED lamps, fluorescent lamps, indoor lighting, LCD televisions, refrigerators, electric fans, dehumidifiers, air purifiers, cleaners, jar rice cookers, microwave ovens, and others

## Others

### Net sales



### Operating income



### MAIN PRODUCTS AND BUSINESS LINES

Procurement, logistics, real estate, advertising, finance, and other services

- Delivered the world's fastest elevator\*, the world's tallest elevator\*, and the world's fastest double-deck elevator\* to Shanghai Tower, the tallest building in China (632m high).



\*Among elevators in operation as of December 8, 2016

- Received an order from SOGO Hong Kong Co. Ltd. for the installation of a large Diamond Vision™ screen on the outer facade of SOGO Department Store in Causeway Bay.



- Mitsubishi Electric Automation Manufacturing (Changshu) Co., Ltd., a subsidiary that produces FA equipment in Jiangsu Province, China, followed on the completion of its second factory's construction on March 10, 2017 with the launch of factory operations in April.

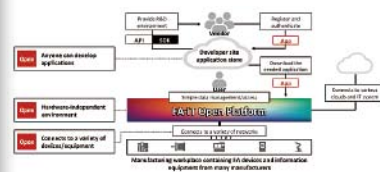


## 2017

- Selected as an "A-List Company" in four categories—CDP Climate, CDP Water, CDP Supplier Climate, and CDP Supplier Water—by the CDP, an international NGO, under a program aimed at evaluating corporations' environmental initiatives.



- Introduced a new FA-IT open platform aimed at helping users employ edge computing and realize smarter manufacturing empowered by the IoT.



- The Mitsubishi Electric SOCIO-ROOTS Fund matching-gift program marked its 25th anniversary in April 2017, with a total of more than ¥1,200 million being donated to approximately 1,900 beneficiaries all over Japan.

