

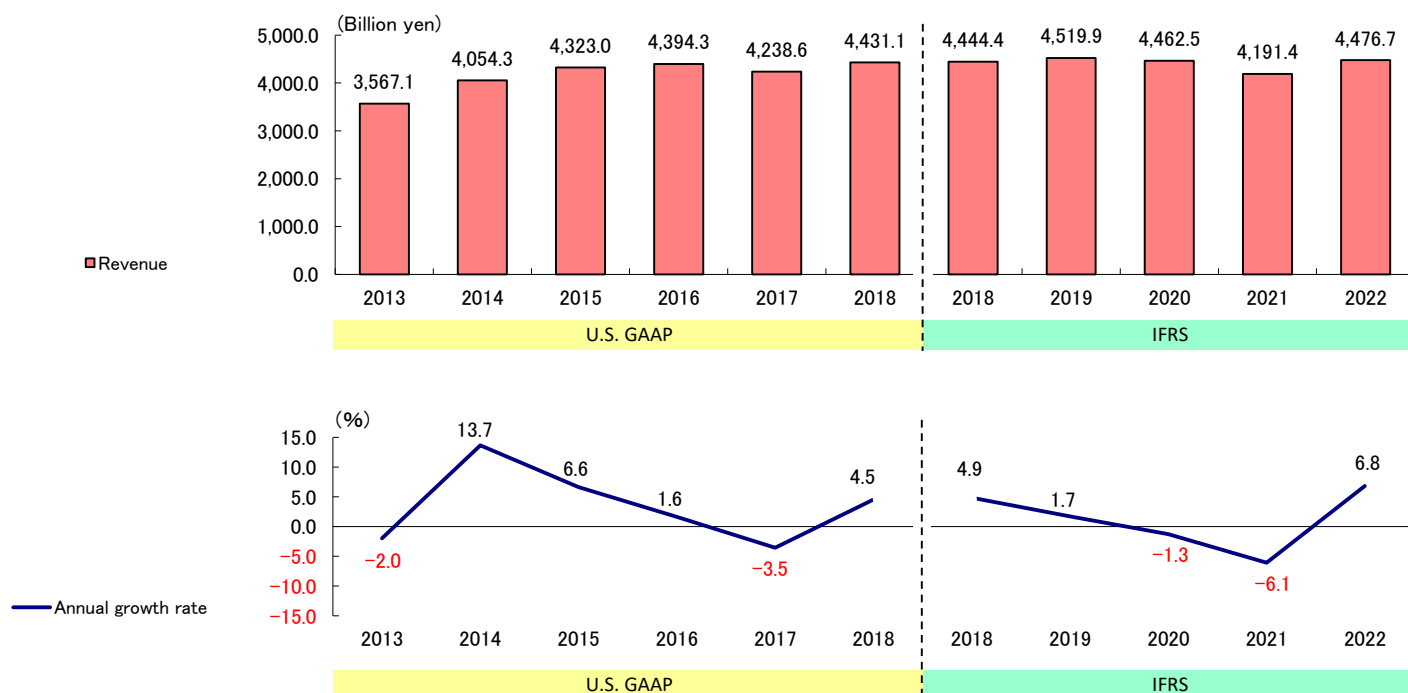
Financial Data 2022

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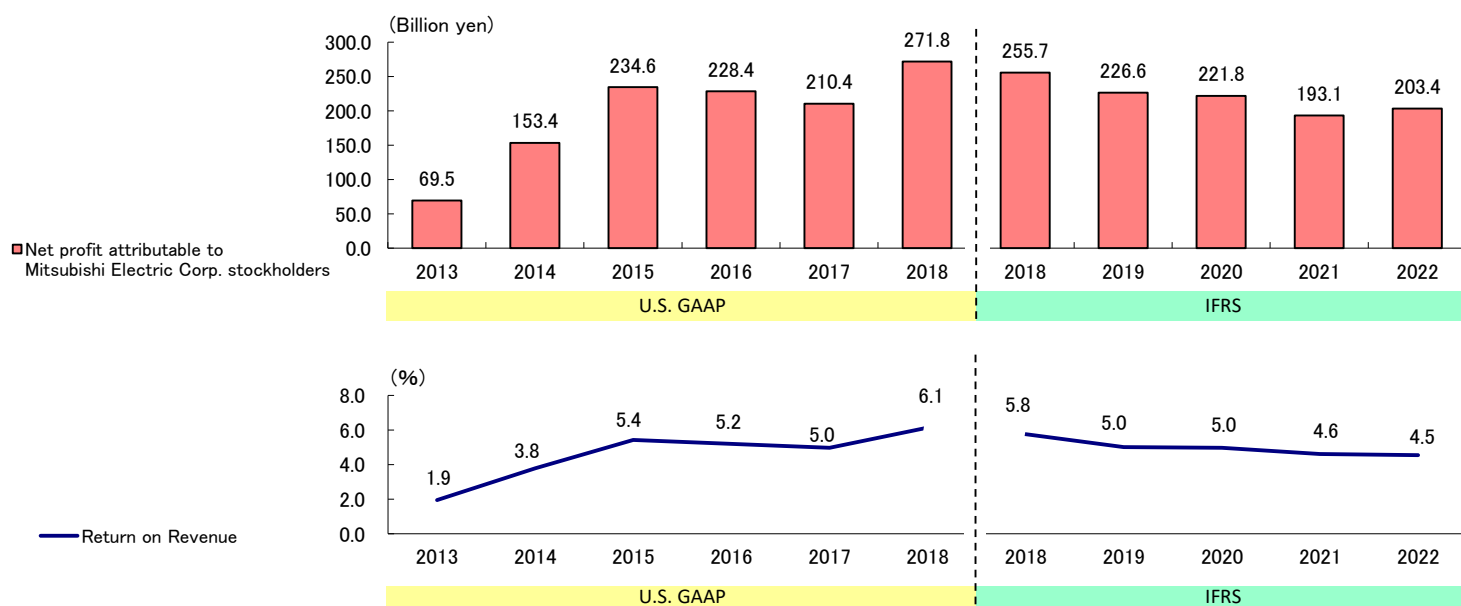
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SUMMARY OF OPERATIONS

Revenue and Annual Growth Rate (売上高及び対前年度伸長率)



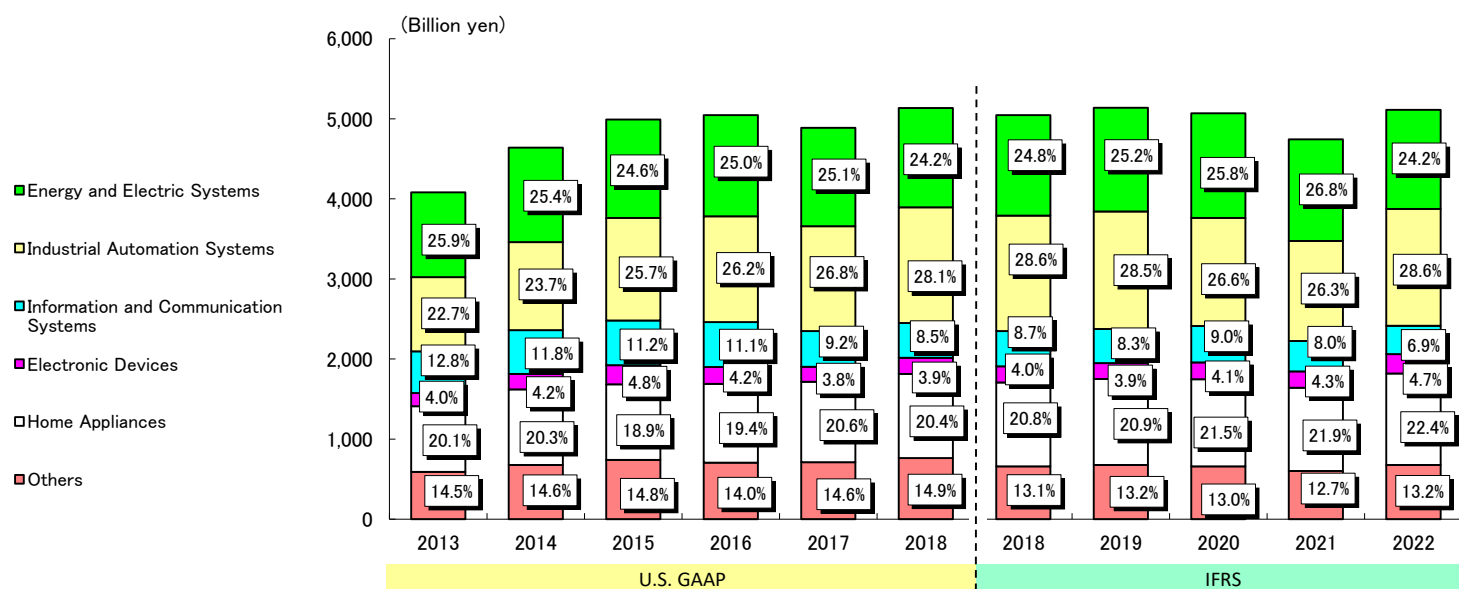
Net Profit Attributable to Mitsubishi Electric Corp. Stockholders and Return on Revenue (親会社株主に帰属する当期純利益及び売上高親会社株主に帰属する当期純利益率)



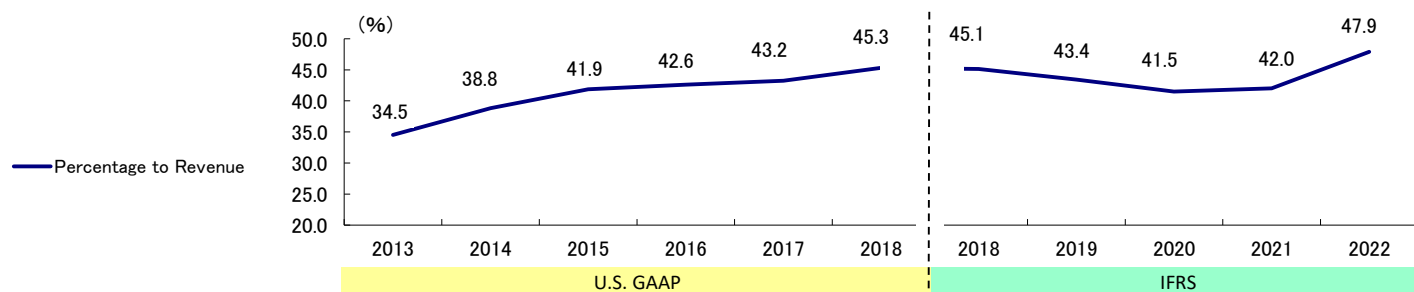
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Revenue	3,567,184	4,054,359	4,323,041	4,394,353	4,238,666	4,431,198	4,444,424	4,519,921	4,462,509	4,191,433	4,476,758
Percent change from previous year (%)	(2.0)	13.7	6.6	1.6	(3.5)	4.5	4.9	1.7	(1.3)	(6.1)	6.8
Net profit attributable to Mitsubishi Electric Corp. stockholders	69,517	153,473	234,694	228,494	210,493	271,880	255,755	226,648	221,834	193,132	203,482
Percent change from previous year (%)	(38.0)	120.8	52.9	(2.6)	(7.9)	29.2	21.5	(11.4)	(2.1)	(12.9)	5.4
Return on Revenue (%)	1.9	3.8	5.4	5.2	5.0	6.1	5.8	5.0	5.0	4.6	4.5

REVENUE COMPOSITION

Revenue by Business Segment (事業セグメント別売上高)



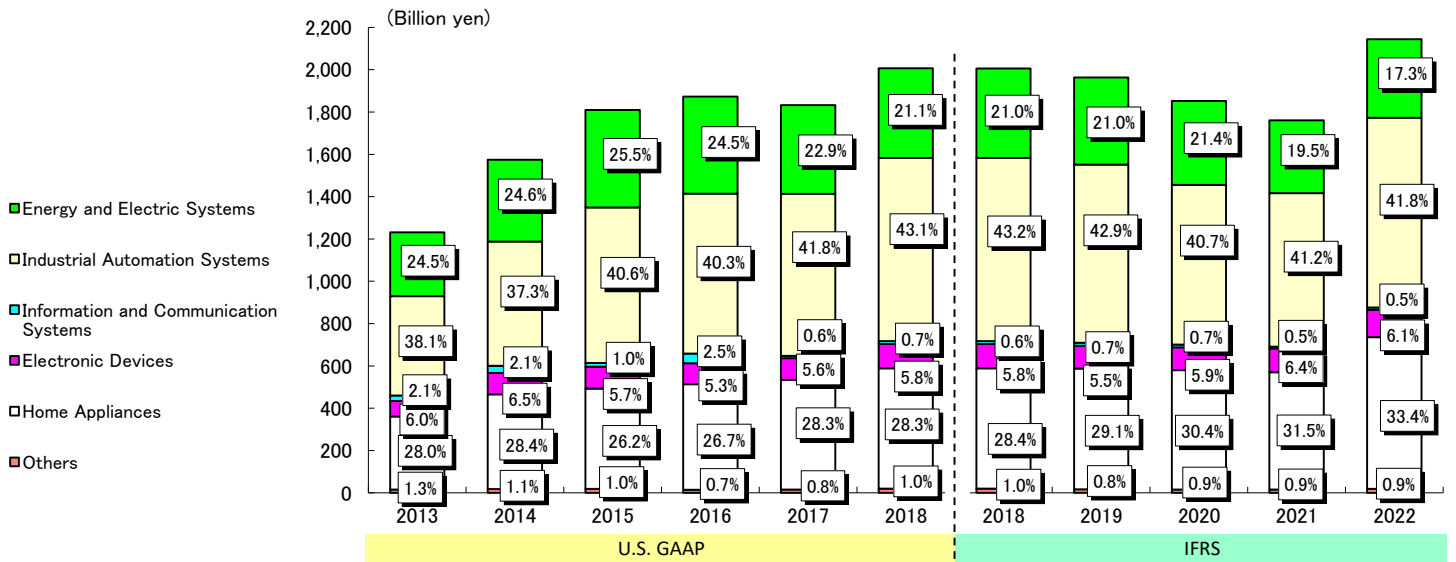
Overseas Revenue (海外売上高)



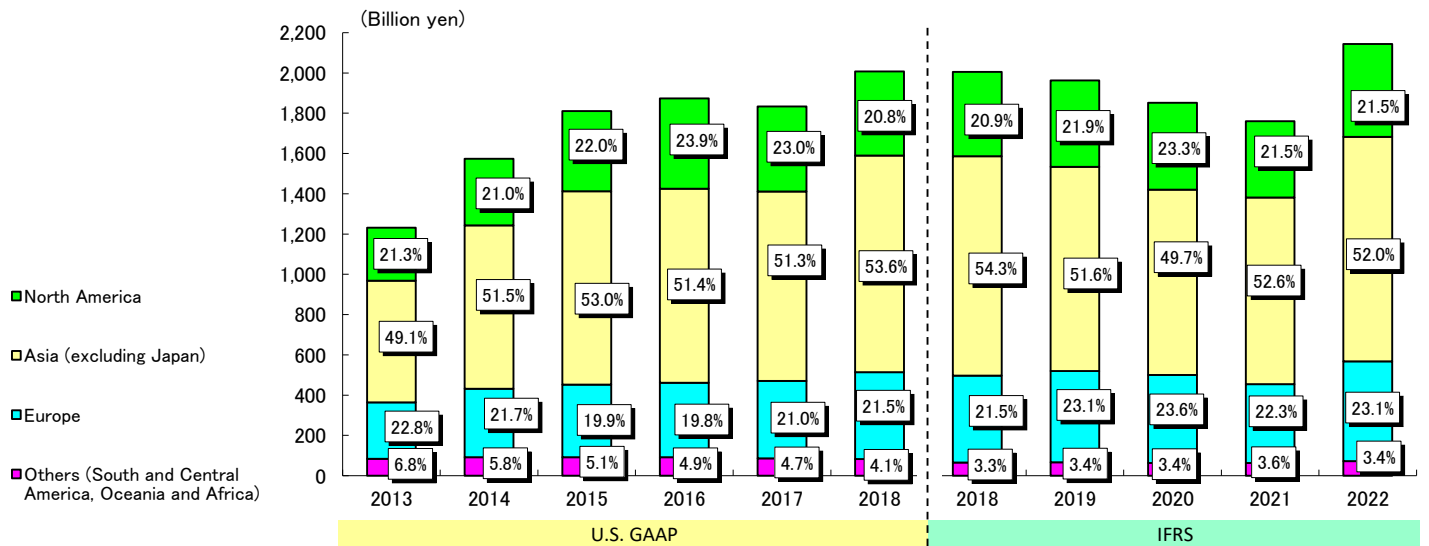
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Energy and Electric Systems	1,058,177	1,180,093	1,228,958	1,264,604	1,227,906	1,241,952	1,253,062	1,296,745	1,307,389	1,270,287	1,238,111
Industrial Automation Systems	927,857	1,098,796	1,282,749	1,321,937	1,310,136	1,444,928	1,444,928	1,467,633	1,349,429	1,248,566	1,460,368
Information and Communication Systems	522,422	548,282	559,521	561,119	447,754	436,068	438,184	426,269	455,596	380,159	354,128
Electronic Devices	164,065	194,658	238,402	211,580	186,554	202,294	202,294	199,908	208,750	205,260	241,405
Home Appliances	821,298	944,351	944,830	982,064	1,004,415	1,049,369	1,049,369	1,074,044	1,090,248	1,038,310	1,144,788
Others	590,366	676,034	740,517	707,746	713,603	764,346	659,059	676,736	659,636	603,089	676,257
Sub - Total	4,084,185	4,642,214	4,994,977	5,049,050	4,890,368	5,138,957	5,046,896	5,141,335	5,071,048	4,745,671	5,115,057
Eliminations	(517,001)	(587,855)	(671,936)	(654,697)	(651,702)	(707,759)	(602,472)	(621,414)	(608,539)	(554,238)	(638,299)
Total	3,567,184	4,054,359	4,323,041	4,394,353	4,238,666	4,431,198	4,444,424	4,519,921	4,462,509	4,191,433	4,476,758
Overseas Revenue	1,231,471	1,573,990	1,810,684	1,873,159	1,833,114	2,007,572	2,005,482	1,963,277	1,852,187	1,760,594	2,144,356

OVERSEAS REVENUE COMPOSITION

Overseas Revenue by Product Segment (事業セグメント別海外売上高)

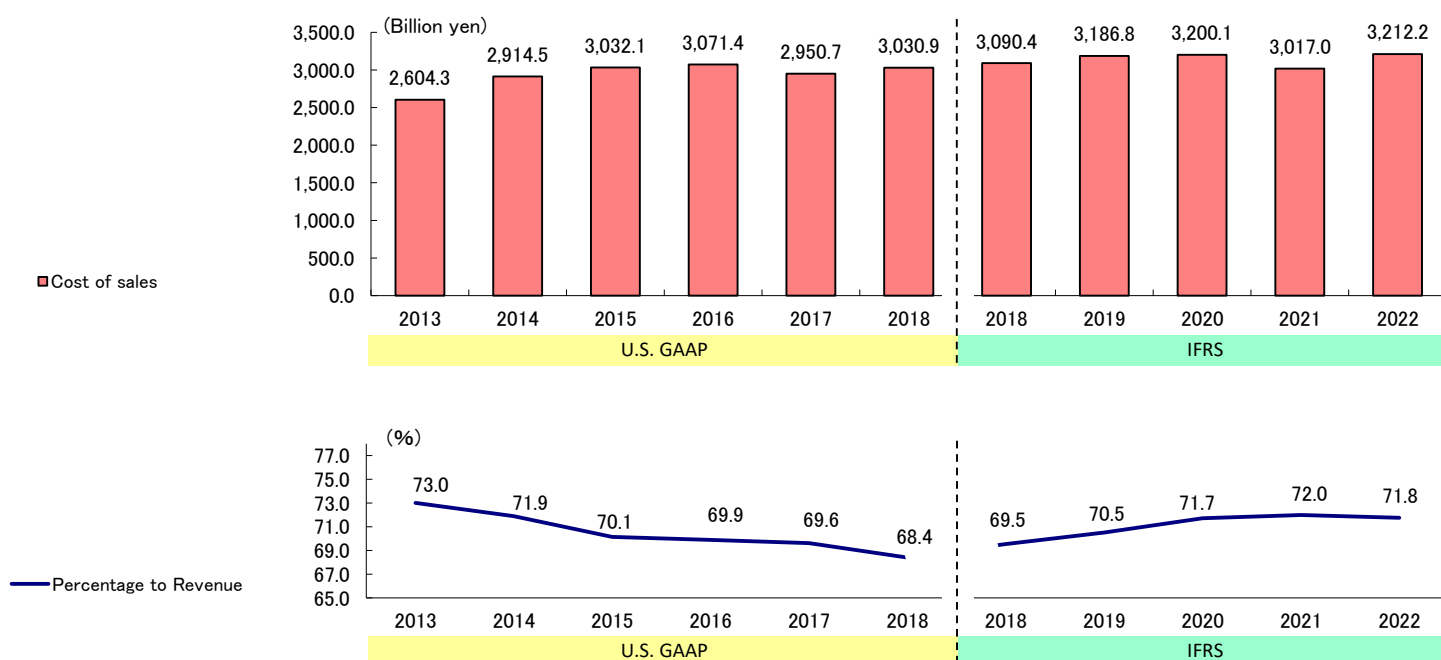


Geographical Breakdown of Overseas Revenue (向先別海外売上高)

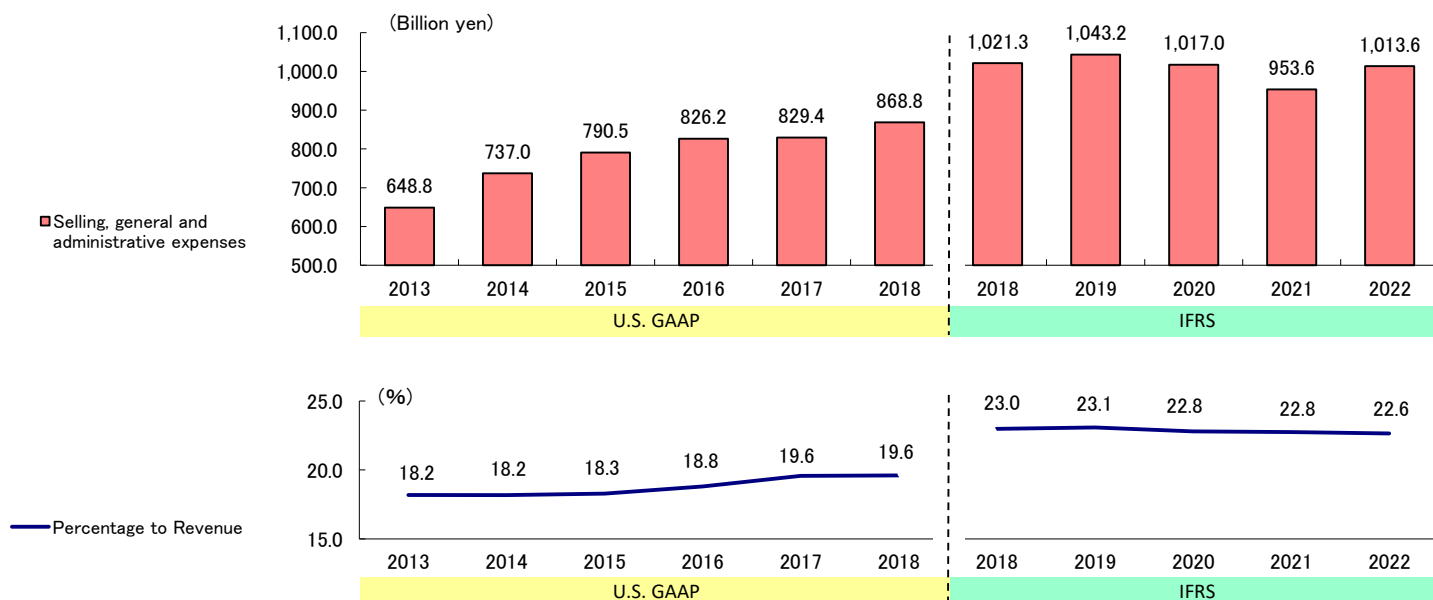


COSTS AND EXPENSES

Cost of Sales (売上原価)



Selling, General and Administrative Expenses (販売費及び一般管理費)



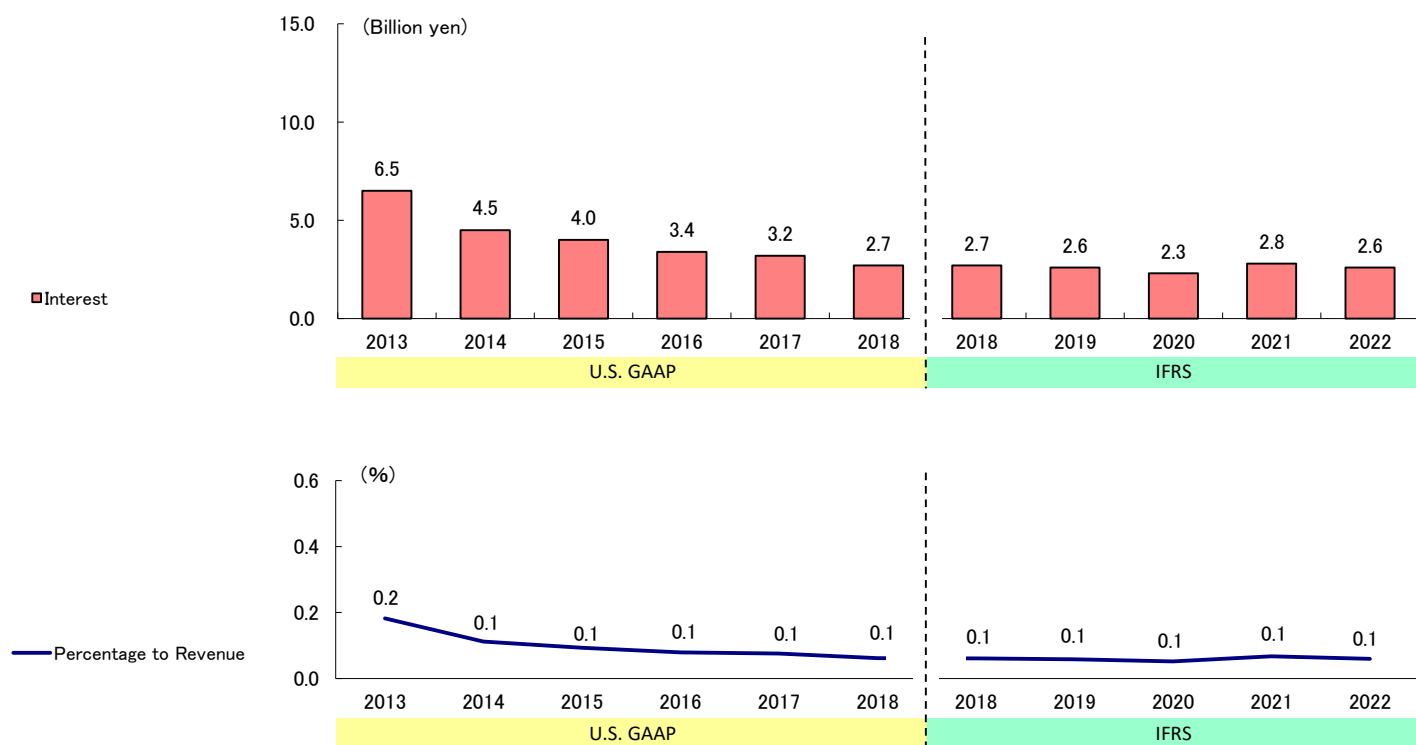
*: "R&D expenditures", which had been presented separately in the Consolidated Statement of Income, has been included in "Selling, general and administrative expenses" since the adoption of IFRS.

*: IFRS適用以降、連結損益計算書で別掲していた「研究開発費」を「販売費及び一般管理費」に含めています。

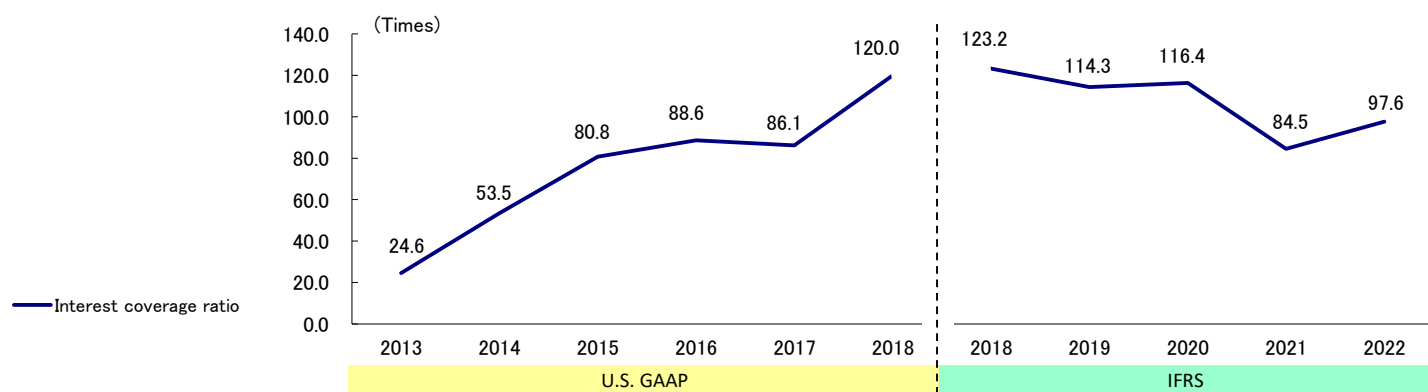
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Cost of sales	2,604,360	2,914,589	3,032,161	3,071,435	2,950,729	3,030,902	3,090,449	3,186,869	3,200,170	3,017,059	3,212,216
Cost of sales/ Revenue (%)	73.0	71.9	70.1	69.9	69.6	68.4	69.5	70.5	71.7	72.0	71.8
Selling, general and administrative expenses	648,890	737,042	790,563	826,232	829,425	868,812	1,021,361	1,043,294	1,017,075	953,602	1,013,674
Selling, general and administrative expenses/ Revenue (%)	18.2	18.2	18.3	18.8	19.6	19.6	23.0	23.1	22.8	22.8	22.6

INTEREST AND INTEREST COVERAGE RATIO

Interest (支払利息)



Interest Coverage Ratio (インタレスト・カパレッジ・レシオ)

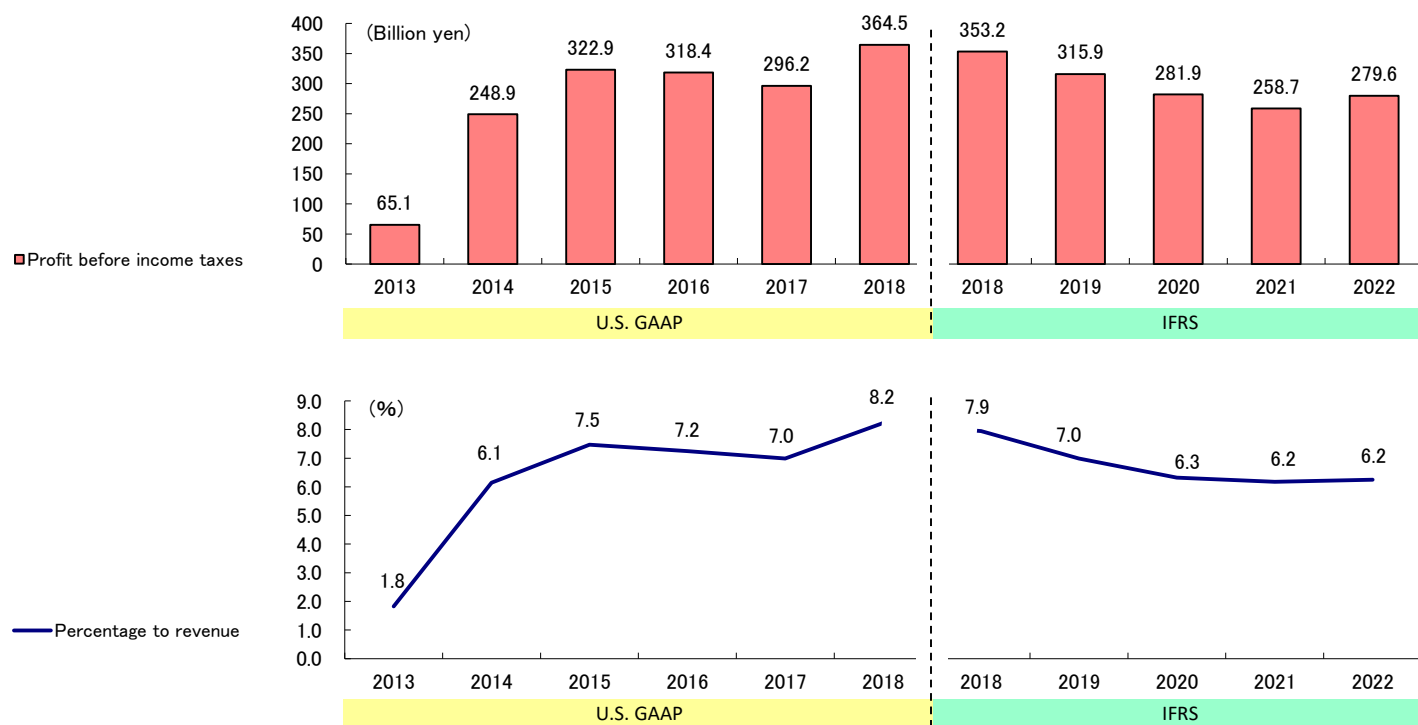


Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Interest	6,507	4,539	4,023	3,495	3,225	2,727	2,727	2,627	2,320	2,828	2,671
Interest/Revenue (%)	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Interest coverage ratio (Times)	24.6	53.5	80.8	88.6	86.1	120.0	123.2	114.3	116.4	84.5	97.6

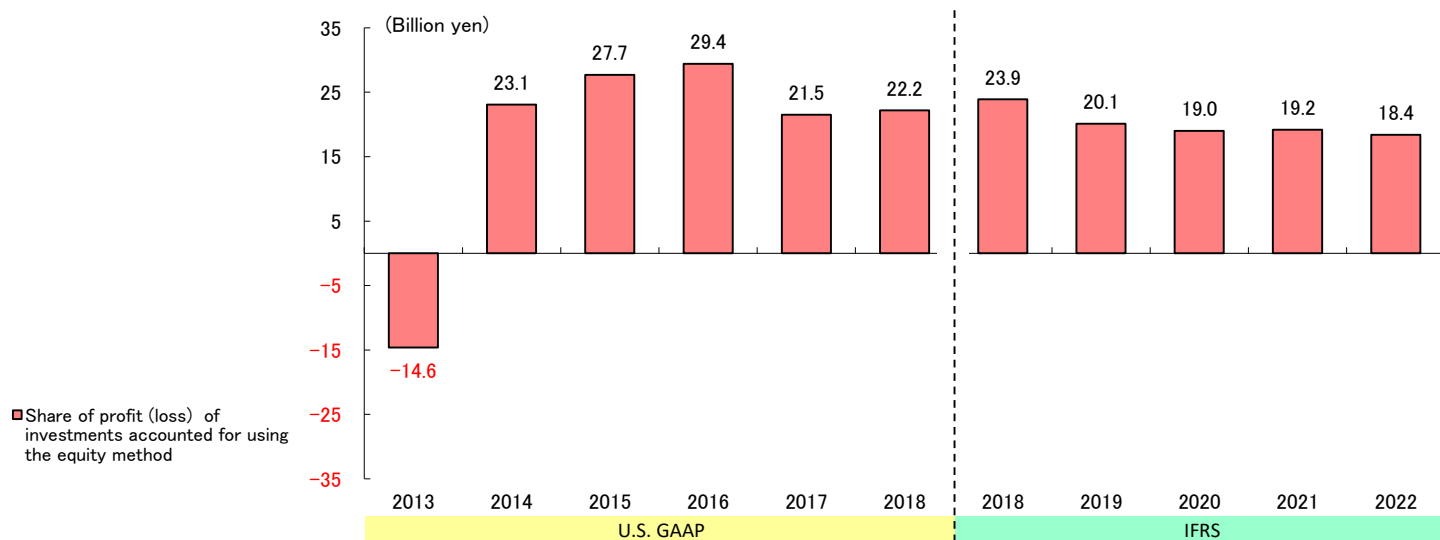
(Million yen)

PROFIT

Profit Before Income Taxes (税引前当期純利益)



Share of Profit (loss) of Investments Accounted for Using the Equity Method (持分法による投資損益)

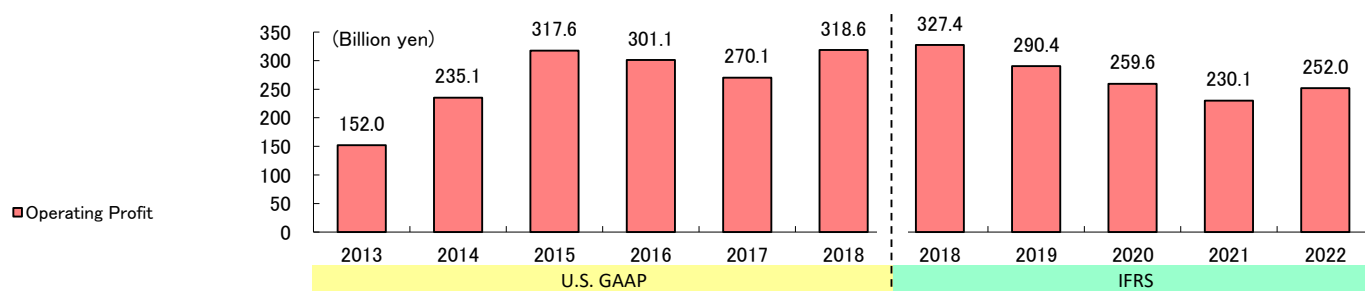


Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Profit before income taxes	65,141	248,990	322,968	318,476	296,249	364,578	353,206	315,958	281,986	258,754	279,693
Profit before income taxes/revenue (%)	1.8	6.1	7.5	7.2	7.0	8.2	7.9	7.0	6.3	6.2	6.2
Share of profit (loss) of investments accounted for using the equity method	(14,619)	23,153	27,725	29,433	21,508	22,261	23,947	20,116	19,048	19,251	18,434

(Million yen)

OPERATING PROFIT

Operating Profit (営業利益)



Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Operating Profit	152,095	235,172	317,604	301,172	270,104	318,637	327,444	290,477	259,661	230,195	252,051
Percent change from previous year (%)	(32.5)	54.6	35.1	(5.2)	(10.3)	18.0	21.2	(11.3)	(10.6)	(11.3)	9.5

Operating Profit (Loss) by Business Segment (事業セグメント別営業利益(損失))

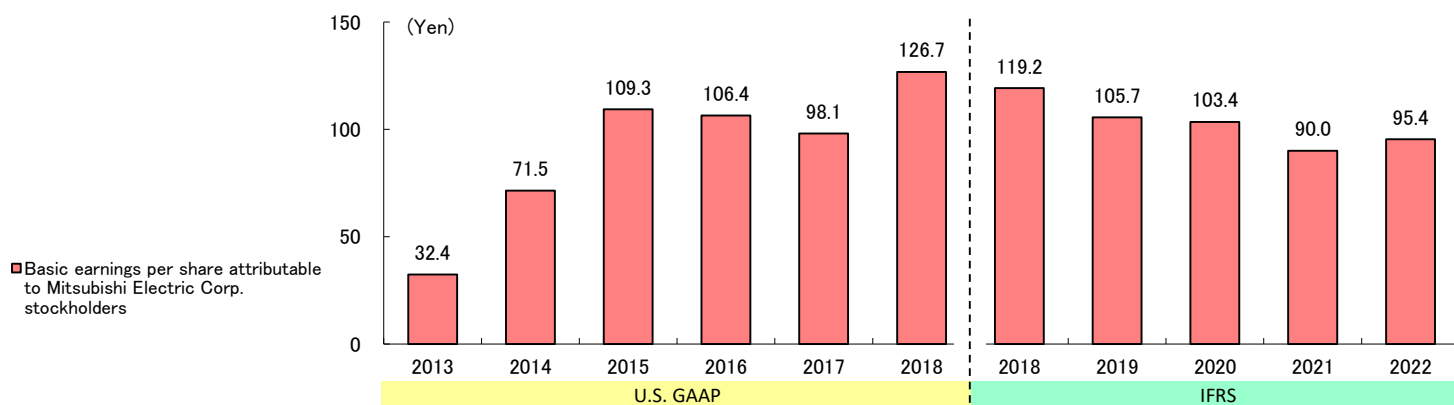
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Energy and Electric Systems	85,140	76,324	72,448	50,342	44,319	51,710	65,457	82,501	82,309	108,944	62,170
Industrial Automation Systems	60,592	98,079	145,982	159,160	140,073	190,826	187,350	142,563	68,962	40,582	96,839
Information and Communication Systems	1,591	5,529	18,934	14,999	12,700	11,987	11,340	12,247	26,457	16,437	14,727
Electronic Devices	(5,580)	10,050	30,163	16,870	8,382	14,554	14,164	1,442	8,701	6,292	16,814
Home Appliances	19,300	52,878	54,296	63,856	69,696	56,057	55,496	59,451	78,206	75,760	70,960
Others	18,790	19,801	23,742	23,620	23,214	23,900	24,034	24,172	26,050	13,628	21,993
Sub - Total	179,833	262,661	345,565	328,847	298,384	349,034	357,841	322,376	290,685	261,643	283,503
Elimination and corporate	(27,738)	(27,489)	(27,961)	(27,675)	(28,280)	(30,397)	(30,397)	(31,899)	(31,024)	(31,448)	(31,452)
Total Operating Profit	152,095	235,172	317,604	301,172	270,104	318,637	327,444	290,477	259,661	230,195	252,051

Operating Profit (Loss) / Revenue by Business Segment (事業セグメント別営業利益(損失)率)

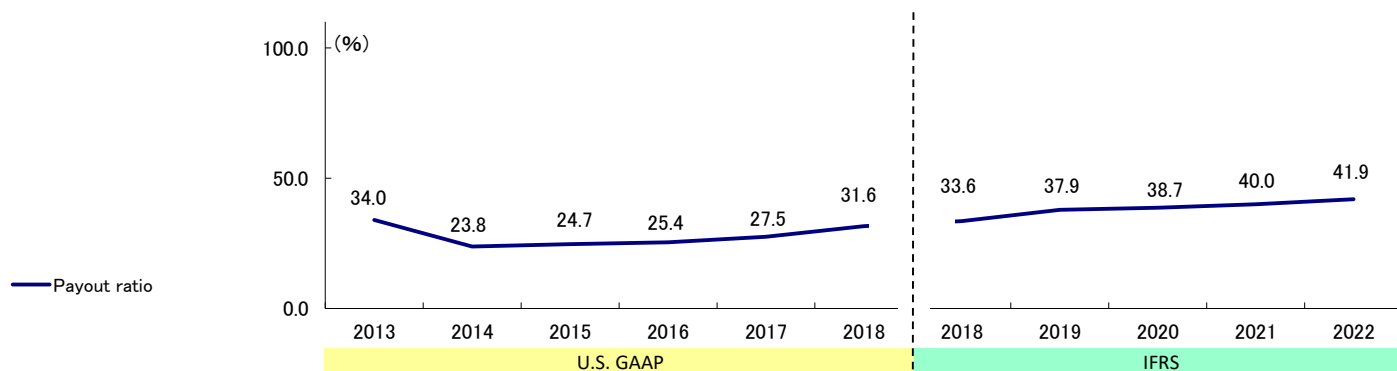
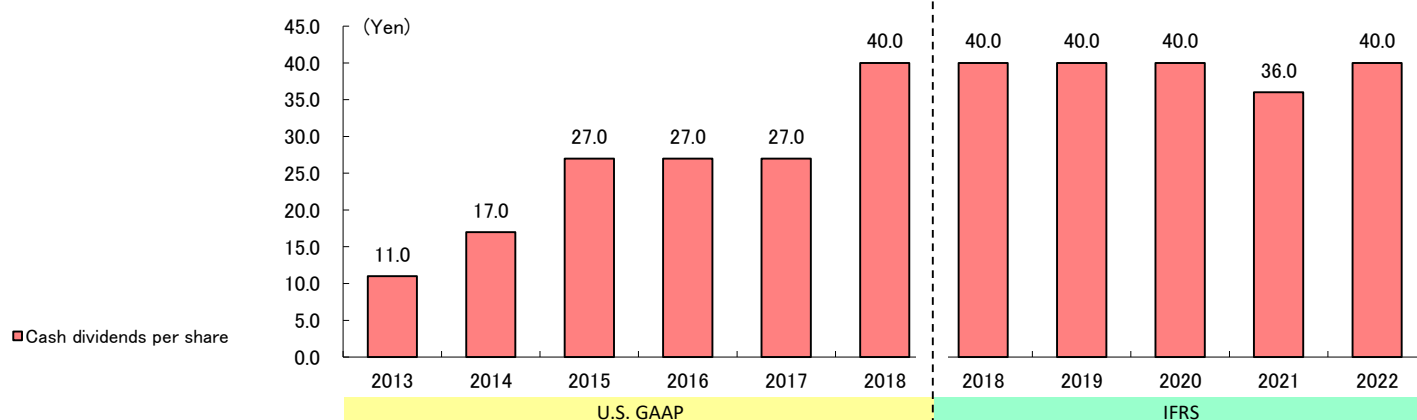
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Energy and Electric Systems	8.0	6.5	5.9	4.0	3.6	4.2	5.2	6.4	6.3	8.6	5.0
Industrial Automation Systems	6.5	8.9	11.4	12.0	10.7	13.2	13.0	9.7	5.1	3.3	6.6
Information and Communication Systems	0.3	1.0	3.4	2.7	2.8	2.7	2.6	2.9	5.8	4.3	4.2
Electronic Devices	(3.4)	5.2	12.7	8.0	4.5	7.2	7.0	0.7	4.2	3.1	7.0
Home Appliances	2.3	5.6	5.7	6.5	6.9	5.3	5.3	5.5	7.2	7.3	6.2
Others	3.2	2.9	3.2	3.3	3.3	3.1	3.6	3.6	3.9	2.3	3.3
Sub - Total	4.4	5.7	6.9	6.5	6.1	6.8	7.1	6.3	5.7	5.5	5.5
Total Operating Profit / Revenue	4.3	5.8	7.3	6.9	6.4	7.2	7.4	6.4	5.8	5.5	5.6

PER SHARE DATA

Basic Earnings per Share Attributable to Mitsubishi Electric Corp. Stockholders (基本的1株当り親会社株主に帰属する当期純利益)



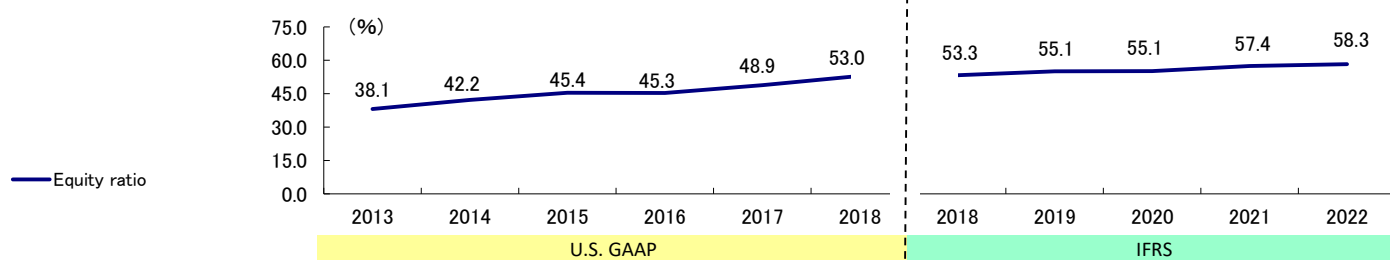
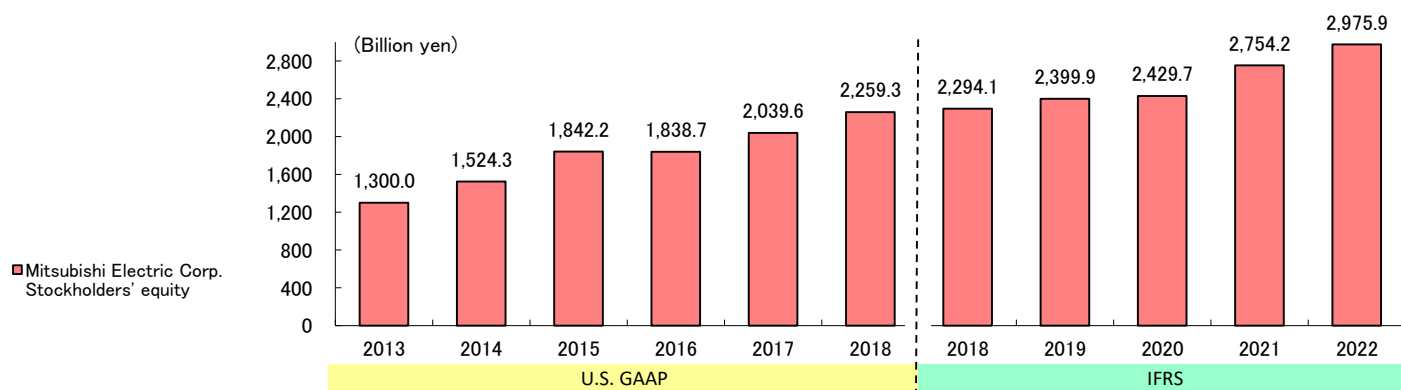
Cash Dividends per Share and Payout Ratio (1株当り配当金及び配当性向)



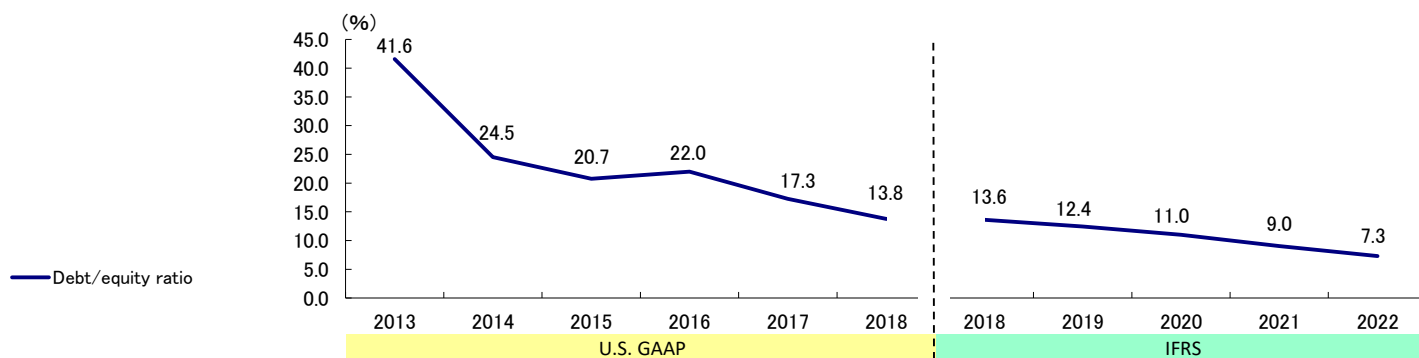
Years ended March 31	U.S. GAAP						IFRS					(Yen)
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022	
Basic earnings per share attributable to Mitsubishi Electric Corp. stockholders	32.4	71.5	109.3	106.4	98.1	126.7	119.2	105.7	103.4	90.0	95.4	
Cash dividends per share	11.0	17.0	27.0	27.0	27.0	40.0	40.0	40.0	40.0	36.0	40.0	
Payout ratio (%)	34.0	23.8	24.7	25.4	27.5	31.6	33.6	37.9	38.7	40.0	41.9	

MITSUBISHI ELECTRIC CORP. STOCKHOLDERS' EQUITY

Mitsubishi Electric Corp. Stockholders' Equity and Equity Ratio (親会社株主に帰属する持分及び親会社株主に帰属する持分比率)



Debt/Equity Ratio (負債/親会社株主に帰属する持分比率)



Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Mitsubishi Electric Corp. Stockholders' equity	1,300,070	1,524,322	1,842,203	1,838,773	2,039,627	2,259,355	2,294,174	2,399,946	2,429,743	2,754,293	2,975,941
Mitsubishi Electric Corp. Stockholders' equity/total assets (%)	38.1	42.2	45.4	45.3	48.9	53.0	53.3	55.1	55.1	57.4	58.3
Debt	540,572	373,478	381,994	404,039	352,124	311,485	311,950	298,438	267,008	248,897	217,171
Debt/equity ratio (%)	41.6	24.5	20.7	22.0	17.3	13.8	13.6	12.4	11.0	9.0	7.3

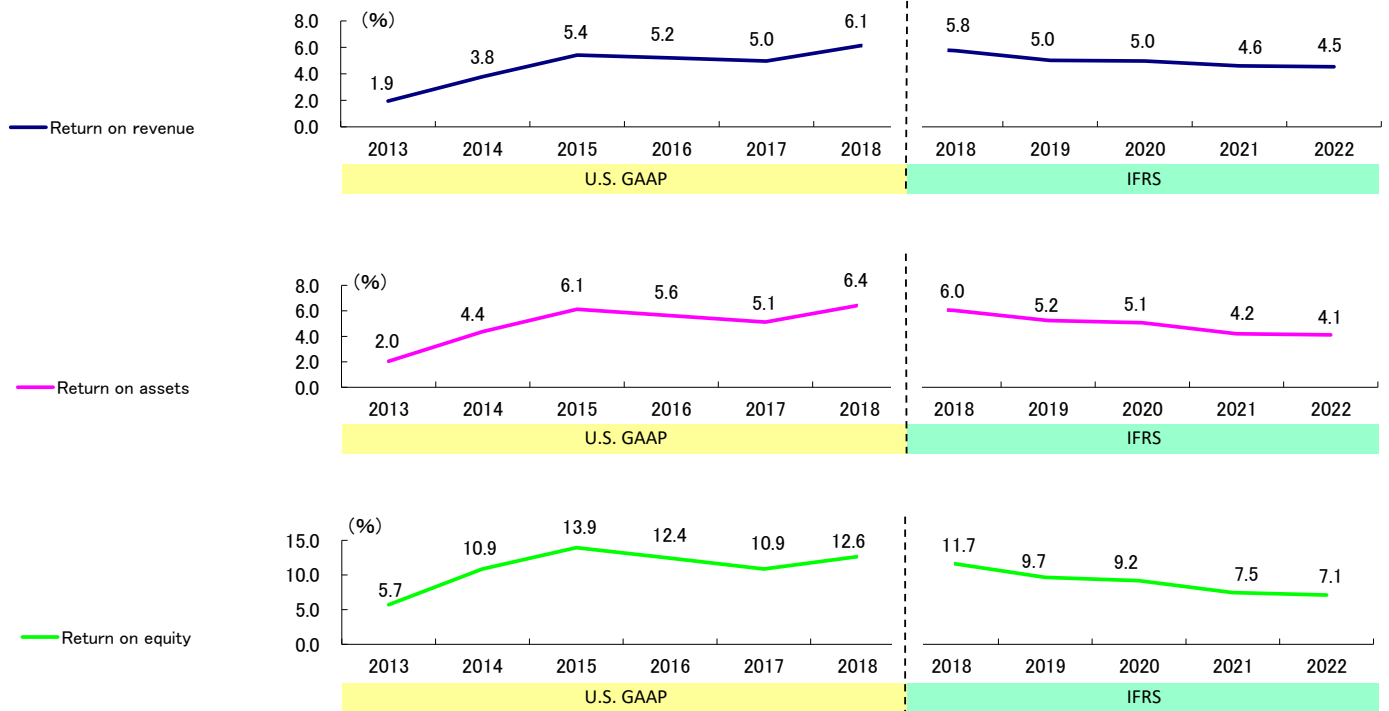
*: Debt and Debt/equity ratio after FY2020 do not include lease liabilities.

*: FY2020以降のDebt及びDebt/equity ratioにはリース負債を含んでおりません。

PROFITABILITY AND PER EMPLOYEE DATA

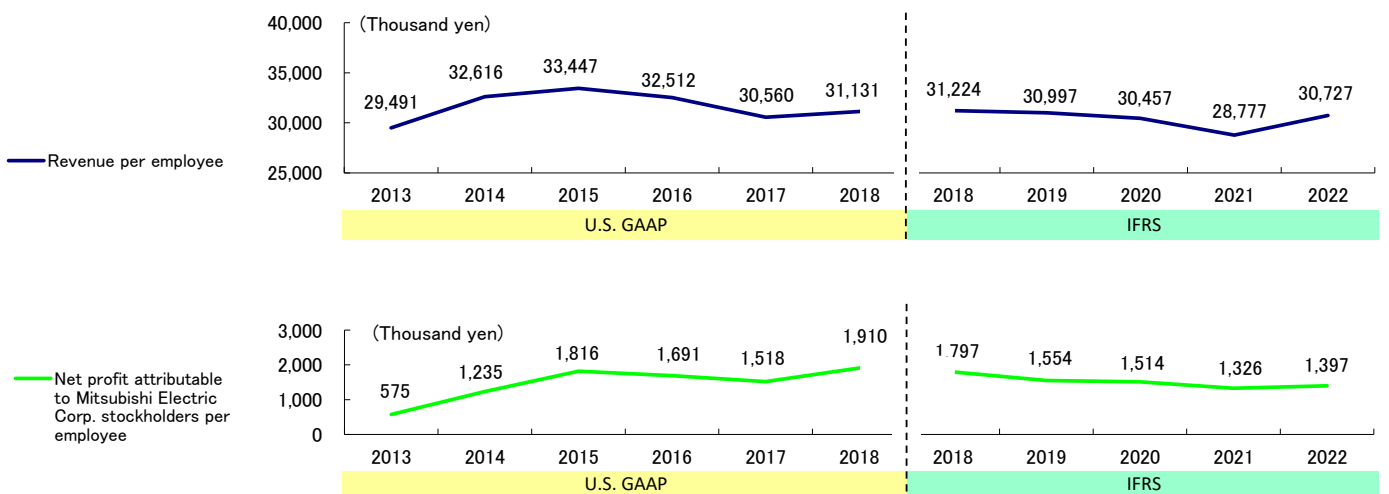
Return on Revenue, Return on Assets and Return on Equity

(売上高親会社株主に帰属する当期純利益率、総資産親会社株主に帰属する当期純利益率及び親会社株主帰属持分当期純利益率)



Revenue per Employee and Net Profit Attributable to Mitsubishi Electric Corp. Stockholders per Employee

(従業員一人当たり売上高及び従業員一人当たり親会社株主に帰属する当期純利益)

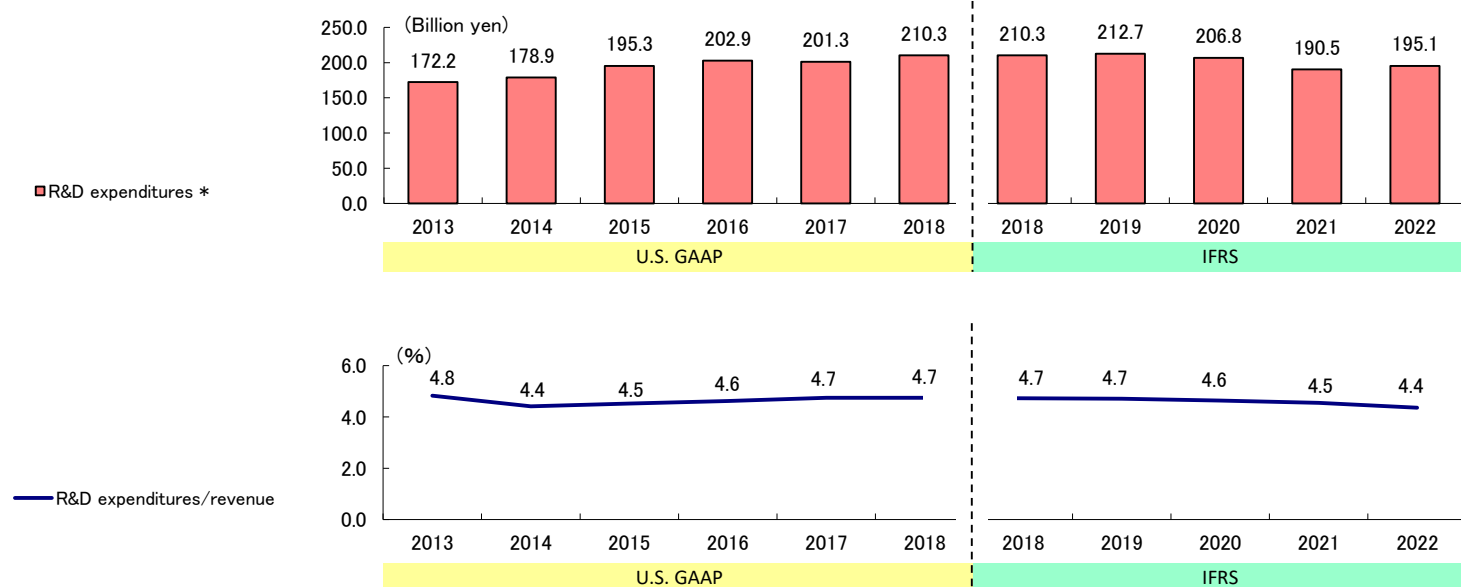


Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Return on revenue	1.9	3.8	5.4	5.2	5.0	6.1	5.8	5.0	5.0	4.6	4.5
Return on assets	2.0	4.4	6.1	5.6	5.1	6.4	6.0	5.2	5.1	4.2	4.1
Return on equity	5.7	10.9	13.9	12.4	10.9	12.6	11.7	9.7	9.2	7.5	7.1

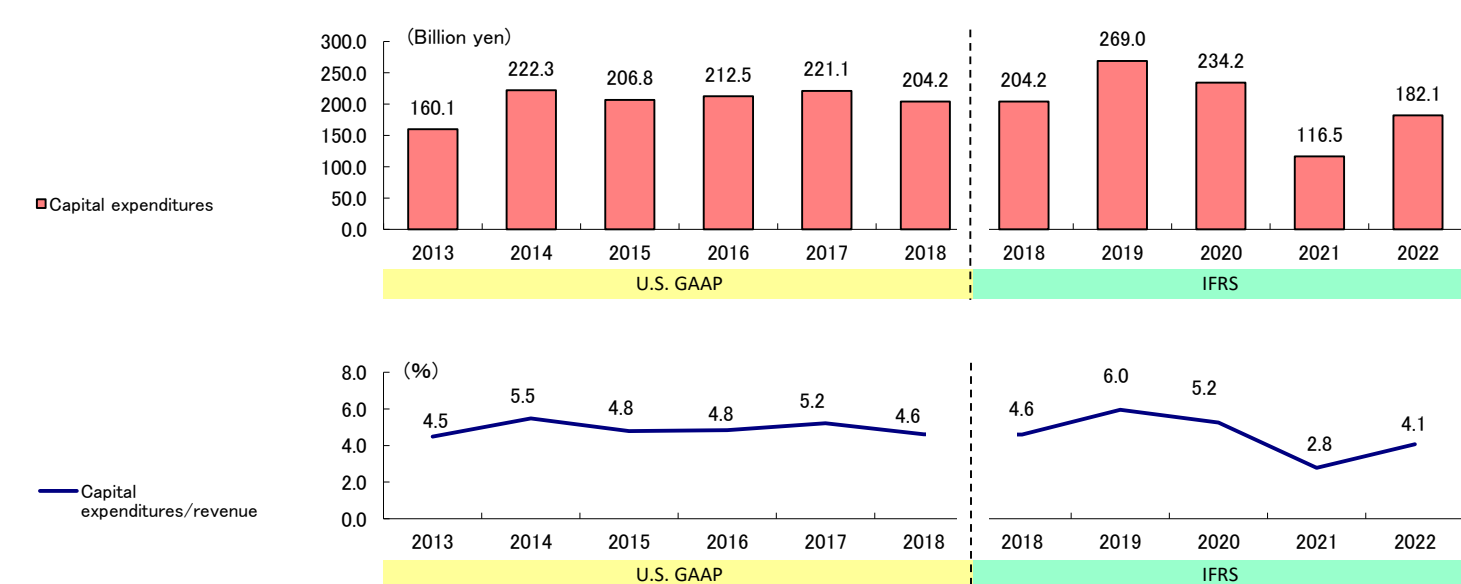
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Number of employees (persons)	120,958	124,305	129,249	135,160	138,700	142,340	142,340	145,817	146,518	145,653	145,696
Revenue per employee	29,491	32,616	33,447	32,512	30,560	31,131	31,224	30,997	30,457	28,777	30,727
Net profit attributable to Mitsubishi Electric Corp. stockholders per employee	575	1,235	1,816	1,691	1,518	1,910	1,797	1,554	1,514	1,326	1,397

R&D EXPENDITURES AND CAPITAL EXPENDITURES

R&D Expenditures (研究開発費)



Capital Expenditures (設備投資)



(Million yen)

Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
R&D expenditures *	172,222	178,945	195,314	202,922	201,330	210,308	210,308	212,794	206,846	190,574	195,144
R&D expenditures/revenue (%)	4.8	4.4	4.5	4.6	4.7	4.7	4.7	4.7	4.6	4.5	4.4

*: R&D expenditures include elements spent on quality improvements, which constitute manufacturing costs.

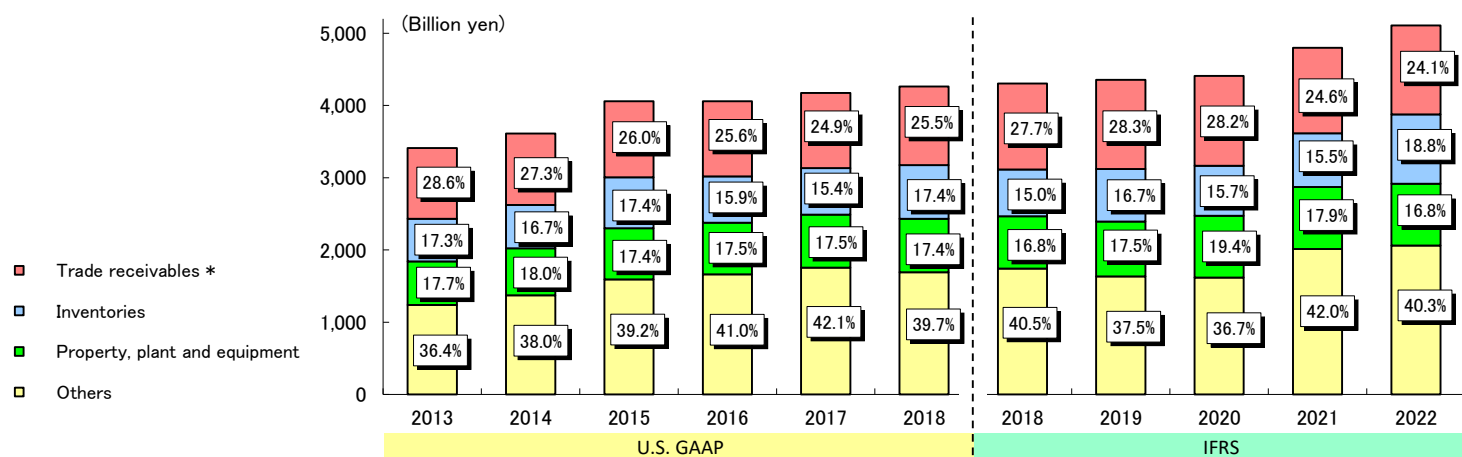
*: 研究開発費には、製造費用へ計上した改良費等が含まれています。

(Billion yen)

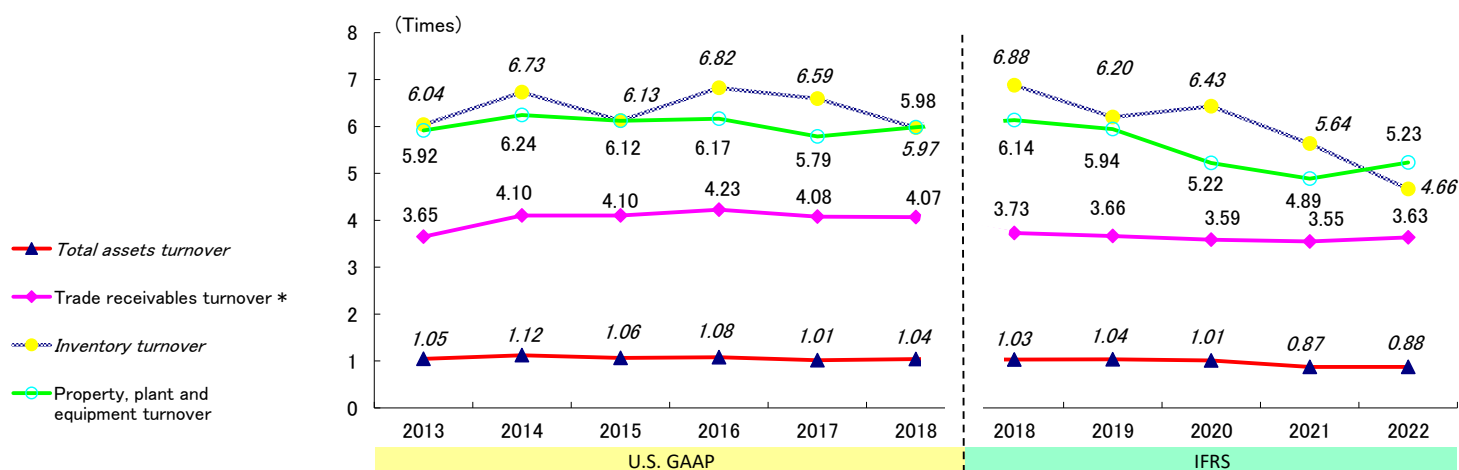
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Capital expenditures	160.1	222.3	206.8	212.5	221.1	204.2	204.2	269.0	234.2	116.5	182.1
Capital expenditures/revenue (%)	4.5	5.5	4.8	4.8	5.2	4.6	4.6	6.0	5.2	2.8	4.1

ASSETS AND TURNOVER

Assets Components and Total Assets (資産構成及び総資産)



Turnover(回転率)



Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Total assets	3,410,410	3,612,966	4,059,451	4,059,941	4,172,270	4,264,559	4,305,580	4,356,211	4,409,771	4,797,921	5,107,973
Trade receivables *	977,026	988,281	1,054,175	1,039,829	1,040,016	1,089,558	1,191,529	1,233,916	1,244,067	1,181,062	1,232,102
Inventories	590,735	602,341	705,420	644,127	643,040	741,782	646,262	729,098	693,890	743,782	959,660
Property, plant and equipment	603,000	649,385	706,475	712,599	732,611	740,448	724,257	760,540	854,382	857,645	855,746

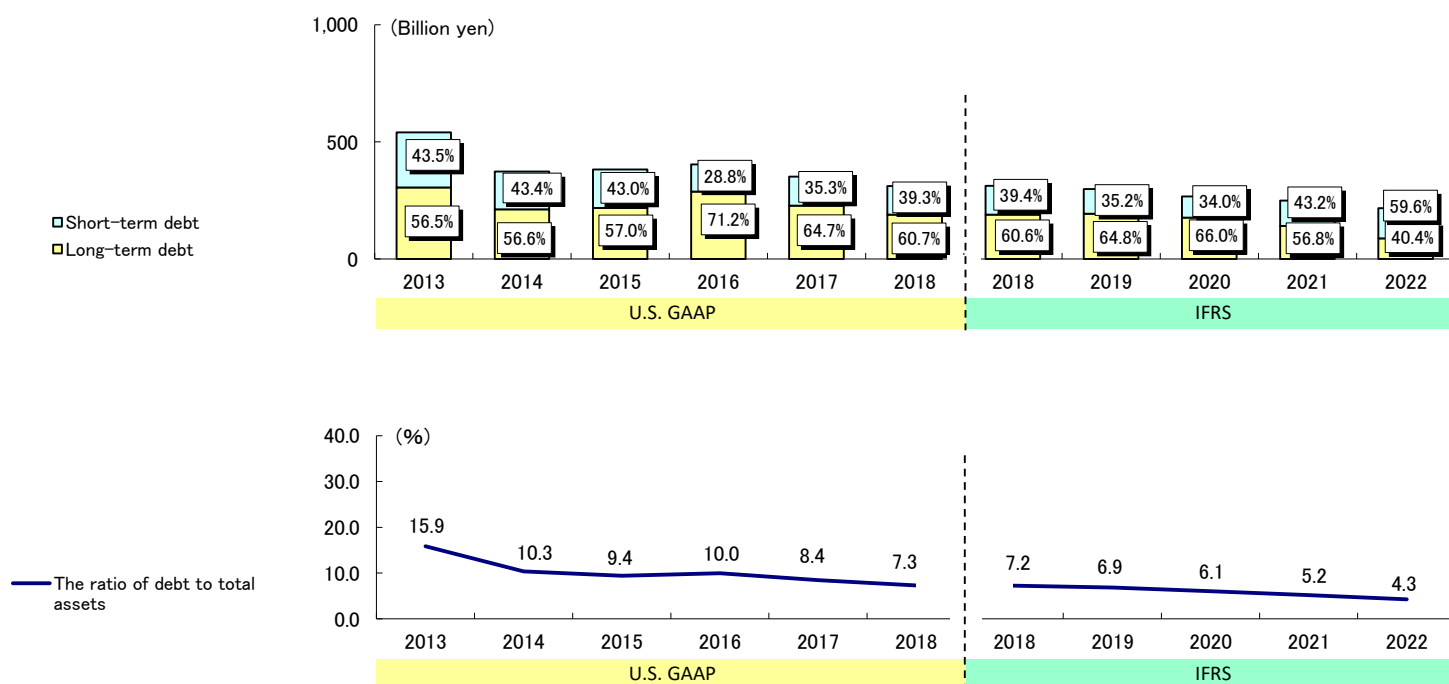
Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Total assets turnover	1.05	1.12	1.06	1.08	1.01	1.04	1.03	1.04	1.01	0.87	0.88
Trade receivables turnover *	3.65	4.10	4.10	4.23	4.08	4.07	3.73	3.66	3.59	3.55	3.63
Inventory turnover	6.04	6.73	6.13	6.82	6.59	5.97	6.88	6.20	6.43	5.64	4.66
Property, plant and equipment turnover	5.92	6.24	6.12	6.17	5.79	5.98	6.14	5.94	5.22	4.89	5.23

*: Trade receivables have included contract assets since the adoption of IFRS.

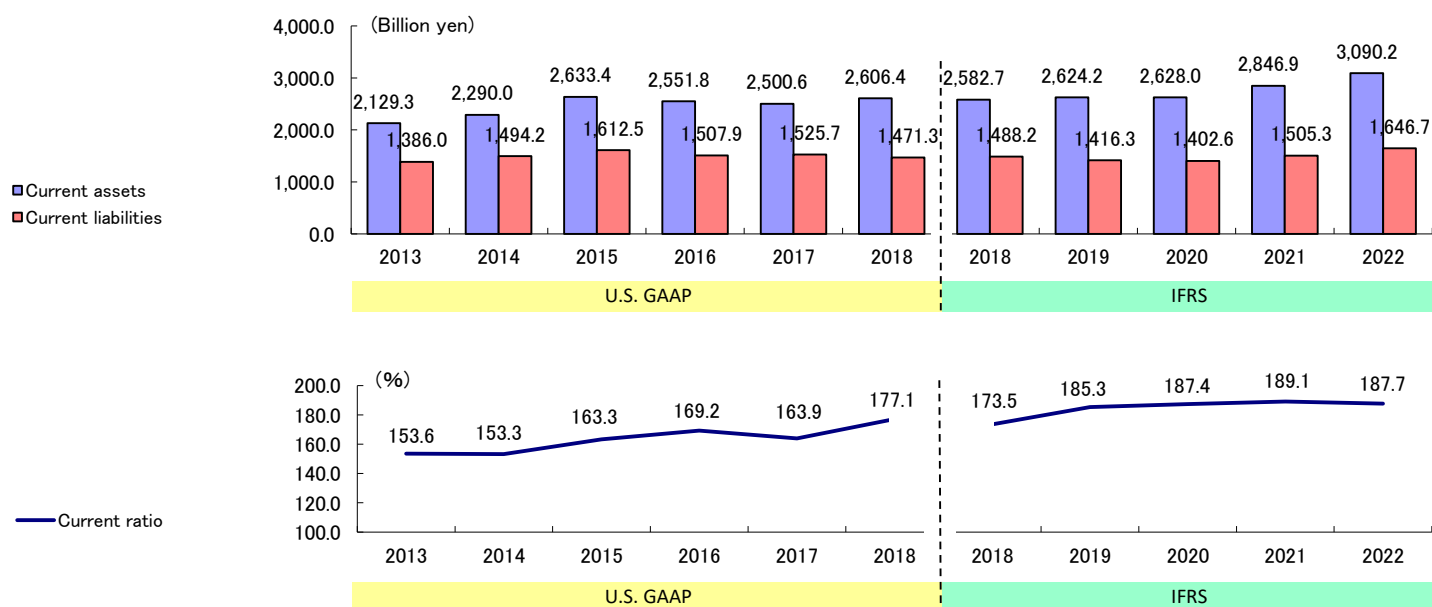
*: IFRS適用以降、売上債権には契約資産を含めております。

DEBT AND LIQUIDITY

Debt Composition and Percent of Total Assets (負債構成及び負債／総資産比率)



Current Assets, Current Liabilities and Current Ratio (流動資産、流動負債及び流動比率)



Years ended March 31	U.S. GAAP						IFRS				
	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Debt	540,572	373,478	381,994	404,039	352,124	311,485	311,950	298,438	267,008	248,897	217,171
Short-term debt	234,918	162,052	164,402	116,532	124,368	122,430	122,895	104,969	90,754	107,473	129,540
Long-term debt	305,654	211,426	217,592	287,507	227,756	189,055	189,055	193,469	176,254	141,424	87,631
The ratio of debt to total assets (%)	15.9	10.3	9.4	10.0	8.4	7.3	7.2	6.9	6.1	5.2	4.3

*: Debt after FY2020 does not include lease liabilities.

*: FY2020以降の借入金残高にはリース負債を含んでおりません。

	2013	2014	2015	2016	2017	2018	2018	2019	2020	2021	2022
Current assets	2,129,395	2,290,007	2,633,445	2,551,863	2,500,685	2,606,493	2,582,735	2,624,293	2,628,033	2,846,972	3,090,296
Current liabilities	1,386,067	1,494,243	1,612,582	1,507,943	1,525,761	1,471,367	1,488,249	1,416,335	1,402,665	1,505,381	1,646,722
Current ratio (%)	153.6	153.3	163.3	169.2	163.9	177.1	173.5	185.3	187.4	189.1	187.7

CONSOLIDATED BALANCE SHEET –U.S. GAAP (ASSETS)

連結貸借対照表(資産)

(Million yen)

Years ended March 31		2013	2014	2015	2016	2017	2018
Current assets	(流動資産)						
Cash and cash equivalents	(現金及び預金等)	¥298,881	¥418,049	¥568,517	¥574,170	¥662,469	¥599,199
Short-term investments	(有価証券)	812	51	-	-	-	-
Trade receivables	(受取手形及び売掛金)	974,505	983,468	1,048,542	1,035,168	1,037,201	1,087,593
Inventories	(棚卸資産)	590,735	602,341	705,420	644,127	643,040	741,782
Prepaid expenses and other current assets	(前払費用及びその他の流動資産)	140,227	169,241	195,962	177,991	157,975	177,919
Total current assets	(流動資産計)	2,005,160	2,173,150	2,518,441	2,431,456	2,500,685	2,606,493
Long-term receivables and investments	(長期債権及び投資)						
Long-term trade receivables	(長期営業債権)	2,521	4,813	5,633	4,661	2,815	1,965
Investments in securities and other	(投資有価証券及びその他)	242,271	314,047	401,367	336,328	421,455	410,715
Investments in and advances to affiliated companies	(関連会社に対する投資及び貸付金)	181,285	183,463	194,461	201,378	197,480	203,580
Total long-term receivables and investments	(長期債権及び投資計)	426,077	502,323	601,461	542,367	621,750	616,260
Property, plant and equipment	(有形固定資産)						
Land	(土地)	105,449	104,272	109,708	113,564	113,241	112,647
Buildings	(建物及び構築物)	659,411	703,223	749,926	777,792	807,201	852,574
Machinery and equipment	(機械装置及びその他の有形固定資産)	1,637,682	1,712,632	1,844,255	1,843,309	1,891,377	1,964,737
Construction in progress	(建設仮勘定)	50,813	54,632	48,328	47,772	56,160	43,313
		2,453,355	2,574,759	2,752,217	2,782,437	2,867,979	2,973,271
Less accumulated depreciation	(減価償却累計額)	(1,850,355)	(1,925,374)	(2,045,742)	(2,069,838)	(2,135,368)	(2,232,823)
Net property, plant and equipment	(有形固定資産計)	603,000	649,385	706,475	712,599	732,611	740,448
Other assets	(その他の資産)	376,173	288,108	233,074	373,519	317,224	301,358
Total assets	(資産合計)	¥3,410,410	¥3,612,966	¥4,059,451	¥4,059,941	¥4,172,270	¥4,264,559

*: Starting FY2018, the Company has adopted Accounting Standards Update 2015-17 "Balance Sheet Classification of Deferred Taxes" issued by the Financial Accounting Standards Board. Consequently, figures for FY2013-FY2017 have been reclassified.

*: 2018年3月期より、米国財務会計基準審議会のAccounting Standards Update 2015-17「繰延税金に関する貸借対照表上の分類」を適用しています。これに伴い、過年度(FY2013-FY2017)についても組替再表示しています。

CONSOLIDATED BALANCE SHEET –U.S. GAAP
(LIABILITIES AND EQUITY)

連結貸借対照表(負債及び資本)

(Million yen)

Years ended March 31		2013	2014	2015	2016	2017	2018
Current liabilities	(流動負債)						
Bank loans	(短期借入金)	¥131,837	¥60,275	¥72,385	¥61,873	¥60,868	¥56,042
Current portion of long-term debt	(一年以内に期限の到来する社債及び長期借入金)	103,081	101,777	92,017	54,659	63,500	66,388
Trade payables	(支払手形及び買掛金)	646,707	758,913	807,289	773,714	780,202	719,404
Accrued expenses	(未払費用)	299,001	337,571	358,082	359,089	363,849	361,948
Accrued income taxes	(未払法人税等)	11,919	17,151	29,624	22,962	26,295	33,179
Other current liabilities	(その他の流動負債)	193,522	218,556	253,185	235,646	231,047	234,406
Total current liabilities	(流動負債計)	1,386,067	1,494,243	1,612,582	1,507,943	1,525,761	1,471,367
Long-term debt	(社債及び長期借入金)	305,654	211,426	217,592	287,507	227,756	189,055
Retirement and severance benefits	(退職給付引当金)	254,977	212,638	182,282	229,750	194,990	171,017
Other liabilities	(その他の固定負債)	96,721	94,308	116,828	97,238	83,055	68,975
Total liabilities	(負債合計)	2,043,419	2,012,615	2,129,284	2,122,438	2,031,562	1,900,414
Common stock	(資本金)	175,820	175,820	175,820	175,820	175,820	175,820
Capital surplus	(資本剰余金)	205,945	207,089	211,155	211,999	212,530	213,250
Legal reserve	(利益準備金)	61,406	62,739	64,058	65,652	68,482	69,382
Retained earnings	(その他剰余金)	950,621	1,076,999	1,267,438	1,436,375	1,586,075	1,788,359
Foreign currency translation adjustments	(為替換算調整額)	(8,023)	38,652	102,959	39,847	18,535	34,149
Pension liability adjustments	(年金負債調整額)	(112,523)	(119,279)	(98,108)	(184,231)	(156,993)	(141,075)
Unrealized gains (losses) on securities	(有価証券未実現損益)	27,045	82,636	119,252	93,742	136,352	121,413
Unrealized gains (losses) on derivative instruments	(デリバティブ未実現損益)	14	(52)	(39)	(57)	54	(15)
Treasury stock at cost	(自己株式)	(235)	(282)	(332)	(374)	(1,228)	(1,928)
Mitsubishi Electric Corp. shareholders' equity	(株主資本計)	1,300,070	1,524,322	1,842,203	1,838,773	2,039,627	2,259,355
Noncontrolling interests	(非支配持分)	66,921	76,029	87,964	98,730	101,081	104,790
Total equity	(資本合計)	1,366,991	1,600,351	1,930,167	1,937,503	2,140,708	2,364,145
Total liabilities and equity	(負債・資本合計)	¥3,410,410	¥3,612,966	¥4,059,451	¥4,059,941	¥4,172,270	¥4,264,559

*: Starting FY2018, the Company has adopted Accounting Standards Update 2015-17 "Balance Sheet Classification of Deferred Taxes" issued by the Financial Accounting Standards Board. Consequently, figures for FY2017 have been reclassified.

*: 2018年3月期より、米国財務会計基準審議会のAccounting Standards Update 2015-17「繰延税金に関する貸借対照表上の分類」を適用しています。これに伴い、過年度(FY2017)についても組替再表示しています。

CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS -U.S. GAAP

連結損益計算書

(Million yen)

Years ended March 31		2013	2014	2015	2016	2017	2018
Net sales	(売上高)	¥3,567,184	¥4,054,359	¥4,323,041	¥4,394,353	¥4,238,666	¥4,431,198
Operating costs and expenses	(売上原価及び費用)						
Cost of sales	(売上原価)	2,604,360	2,914,589	3,032,161	3,071,435	2,950,729	3,030,902
Selling, general and administrative	(販売費及び一般管理費)	648,890	737,042	790,563	826,232	829,425	868,812
Research and development	(試験研究費)	157,522	163,765	179,628	187,032	184,964	192,966
Loss on impairment of long-lived assets	(固定資産減損損失)	4,317	3,791	3,085	8,482	3,444	19,881
Total operating costs and expenses	(売上原価及び費用計)	3,415,089	3,819,187	4,005,437	4,093,181	3,968,562	4,112,561
Operating income	(営業利益)	152,095	235,172	317,604	301,172	270,104	318,637
Other Income	(営業外収益)						
Interest and dividends	(受取利息及び受取配当金)	7,742	7,799	7,365	8,573	7,653	8,611
Equity in earnings of affiliated companies	(持分法による投資利益)	—	23,153	27,725	29,433	21,508	22,261
Other	(その他の収益)	25,361	24,554	43,304	22,570	31,824	29,542
Total other Income	(営業外収益計)	33,103	55,506	78,394	60,576	60,985	60,414
Other Expenses	(営業外費用)						
Interest	(支払利息)	6,507	4,539	4,023	3,495	3,225	2,727
Equity in losses of affiliated companies	(持分法による投資損失)	14,619	—	—	—	—	—
Other	(その他の費用)	98,931	37,149	69,007	39,777	31,615	11,746
Total other Expenses	(営業外費用計)	120,057	41,688	73,030	43,272	34,840	14,473
Income before income taxes	(税金等調整前当期純利益)	65,141	248,990	322,968	318,476	296,249	364,578
Income taxes	(法人税等)						
Current	(当期税額)	23,490	34,241	60,183	52,691	55,518	62,213
Deferred	(法人税等の期間配分調整額)	(32,999)	51,957	14,730	24,355	17,966	20,026
Total income taxes	(法人税等計)	(9,509)	86,198	74,913	77,046	73,484	82,239
Net income	** (当期純利益)	74,650	162,792	248,055	241,430	222,765	282,339
Net income attributable to noncontrolling interests	(非支配持分帰属損益)	5,133	9,319	13,361	12,936	12,272	10,459
Net income attributable to Mitsubishi Electric Corp.	(当社株主に帰属する当期純利益)	69,517	153,473	234,694	228,494	210,493	271,880
Retained earnings	(その他の剰余金)						
Balance at beginning of year	(期首残高)	905,086	950,621	1,076,999	1,267,438	1,436,375	1,586,075
Deduct:							
Cash dividends	(現金配当)	23,616	25,762	42,936	57,963	57,963	68,696
Transfer to legal reserve	(利益準備金積立額)	366	1,333	1,319	1,594	2,830	900
Balance at end of year	(期末残高)	¥950,621	¥1,076,999	¥1,267,438	¥1,436,375	¥1,586,075	¥1,788,359
Net income per share attributable to Mitsubishi Electric Corp.	(1株当たり当社株主に帰属する当期純利益)						
Basic	* (Yen) (基本的)	¥32.38	¥71.49	¥109.32	¥106.43	¥98.07	¥126.70
Diluted	* (Yen) (希薄化後)	—	—	—	—	—	—

*: For FY2013-FY2018 diluted net income per share attributable to Mitsubishi Electric Corp. is not also included in the above figure as no dilutive securities existed.

*: 2013年3月期から2018年3月期の希薄化後1株当たり当社株主に帰属する当期純利益は、潜在株式が存在しないため記載していません。

**：2016年3月期より、非支配持分控除前当期純利益を当期純利益へ名称変更しています。

CONSOLIDATED STATEMENT OF CASH FLOWS -U.S. GAAP

連結キャッシュ・フロー計算書

(Million yen)

Years ended March 31		2013	2014	2015	2016	2017	2018
Cash flows from operating activities	(営業活動によるキャッシュ・フロー)						
Net income	(当期純利益)	¥74,650	¥162,792	¥248,055	¥241,430	¥222,765	¥282,339
Adjustments to reconcile net income to net cash provided by operating activities	(営業活動により増加した純キャッシュへの調整)						
Depreciation of tangible fixed assets and other	(有形固定資産減価償却費等)	131,956	136,583	158,956	151,015	144,928	173,889
Deferred income taxes	(法人税等の期間配分調整額)	(32,999)	51,957	14,730	24,355	17,966	20,026
Decrease (increase) in trade receivables	(受取手形及び売掛金の減少(増加))	(49)	14,812	(42,044)	1,583	(21,580)	(45,827)
Decrease (increase) in inventories	(棚卸資産の減少(増加))	16,706	18,141	(75,829)	39,220	(7,576)	(95,357)
Decrease (increase) in prepaid expenses and other assets	(その他資産の減少(増加))	(21,241)	(12,580)	(6,966)	7,612	19,239	(21,644)
Increase (decrease) in trade payables	(支払手形及び買掛金の増加(減少))	(62,549)	83,179	47,948	(21,754)	20,853	(48,428)
Increase (decrease) in other liabilities	(その他負債の増加(減少))	(46,851)	8,979	41,823	(92,810)	(37,843)	(19,358)
Other, net	(その他)	23,129	(23,376)	(8,360)	16,026	7,198	(5,190)
Net cash provided by operating activities	(営業活動により増加した純キャッシュ)	82,752	440,487	378,313	366,677	365,950	240,450
Cash flows from investing activities	(投資活動によるキャッシュ・フロー)						
Capital expenditure	(有形固定資産の取得)	(150,425)	(151,840)	(199,758)	(182,251)	(167,165)	(186,792)
Proceeds from sale of property, plant and equipment	(固定資産売却収入)	4,792	4,930	6,768	2,400	9,049	3,005
Purchase of short-term investments and investment securities (net of cash acquired)	(有価証券等の取得(取得時現金控除後))	(13,036)	(21,312)	(5,608)	(63,872)	(6,007)	(8,518)
Proceeds from sale of short-term investments and investment securities (net of cash disposed)	(有価証券等の売却収入(売却時現金控除後))	29,088	44,134	10,722	8,511	23,560	35,194
Other, net	(その他)	(24,120)	(6,133)	(10,287)	(20,231)	(8,069)	(21,108)
Net cash used in investing activities	(投資活動に投入した純キャッシュ)	(153,701)	(130,221)	(198,163)	(255,443)	(148,632)	(178,219)
Cash flows from financing activities	(財務活動によるキャッシュ・フロー)						
Proceeds from long-term debt	(社債及び長期借入金による調達額)	57,003	193	90,598	110,108	145	20,180
Repayment of long-term debt	(社債及び長期借入金の返済額)	(90,786)	(105,445)	(103,497)	(93,163)	(58,489)	(64,186)
Increase (decrease) in bank loans, net	(短期借入金の増加(減少))	19,237	(73,266)	11,392	(13,912)	350	(5,974)
Dividends paid	(配当金の支払)	(23,616)	(25,762)	(42,936)	(57,963)	(57,963)	(68,696)
Purchase of treasury stock	(自己株式の取得)	(16)	(48)	(50)	(43)	(854)	(700)
Reissuance of treasury stock	(自己株式の処分)	2	1	0	1	0	0
Other, net	(その他)	(2,977)	(4,694)	(5,130)	(27,172)	(6,684)	(8,915)
Net cash provided by (used in) financing activities	(財務活動により増加(減少)した純キャッシュ)	(41,153)	(209,021)	(49,623)	(82,144)	(123,495)	(128,291)
Effect of exchange rate changes on cash and cash equivalents	(為替変動によるキャッシュへの影響額)	18,802	17,923	19,941	(23,437)	(5,524)	2,790
Net increase (decrease) in cash and cash equivalents	(現金及び預金等純増加(減少)額)	(93,300)	119,168	150,468	5,653	88,299	(63,270)
Cash and cash equivalents at beginning of year	(現金及び預金等期首残高)	392,181	298,881	418,049	568,517	574,170	662,469
Cash and cash equivalents at end of year	(現金及び預金等期末残高)	¥298,881	¥418,049	¥568,517	¥574,170	¥662,469	¥599,199

*: 2016年3月期より、非支配持分控除前当期純利益を当期純利益へ名称変更しています。

CONSOLIDATED STATEMENT OF FINANCIAL POSITION –IFRS

(ASSETS)

連結財政状態計算書(資産)

(Million yen)

Years ended March 31		2018	2019	2020	2021	2022
(Assets)	(資産の部)					
Cash and cash equivalents	(現金及び現金同等物)	¥599,199	¥514,224	¥537,559	¥767,406	¥727,179
Trade receivables	(売上債権)	922,667	938,264	900,430	906,831	944,405
Contract assets	(契約資産)	268,862	295,652	343,637	274,231	287,697
Other financial assets	(その他の金融資産)	47,581	48,768	56,765	51,657	62,135
Inventories	(棚卸資産)	646,262	729,098	693,890	743,782	959,660
Other current assets	(その他の流動資産)	98,164	98,287	95,752	103,065	109,220
Current assets	(流動資産)	2,582,735	2,624,293	2,628,033	2,846,972	3,090,296
Investments accounted for using the equity method	(持分法で会計処理されている投資)	194,308	197,959	196,237	205,464	221,467
Other financial assets	(その他の金融資産)	363,171	303,834	262,367	353,624	321,056
Property, plant and equipment	(有形固定資産)	724,257	760,540	854,382	857,645	855,746
Goodwill and intangible assets	(のれん及び無形資産)	132,960	137,615	146,323	153,512	161,494
Deferred tax assets	(繰延税金資産)	242,698	233,087	249,830	183,134	159,915
Other non-current assets	(その他の非流動資産)	65,451	98,883	72,599	197,570	297,999
Non-current assets	(非流動資産)	1,722,845	1,731,918	1,781,738	1,950,949	2,017,677
Total assets	(資産)	¥4,305,580	¥4,356,211	¥4,409,771	¥4,797,921	¥5,107,973

CONSOLIDATED STATEMENT OF FINANCIAL POSITION –IFRS

(LIABILITIES AND EQUITY)

連結財政状態計算書(負債及び資本)

(Million yen)

Years ended March 31		2018	2019	2020	2021	2022
(Liabilities)	(負債の部)					
Bonds, borrowings and lease liabilities	(社債、借入金及びリース負債)	¥122,895	¥104,969	¥133,369	¥152,657	¥173,213
Trade payables	(買入債務)	579,566	559,641	527,307	541,774	601,606
Contract liabilities	(契約負債)	153,922	138,877	147,781	174,666	188,300
Other financial liabilities	(その他の金融負債)	165,346	159,579	160,810	157,750	167,687
Accrued expenses	(未払費用)	261,392	268,651	265,059	302,418	326,703
Accrued income taxes	(未払法人所得税等)	33,179	24,298	21,335	30,959	33,575
Provisions	(引当金)	117,357	106,006	99,215	97,292	106,112
Other current liabilities	(その他の流動負債)	54,592	54,314	47,789	47,865	49,526
Current liabilities	(流動負債)	1,488,249	1,416,335	1,402,665	1,505,381	1,646,722
Bonds, borrowings and lease liabilities	(社債、借入金及びリース負債)	189,055	193,469	243,634	212,774	156,248
Net defined benefit liabilities	(退職給付に係る負債)	171,520	176,087	163,240	161,388	162,353
Provisions	(引当金)	5,856	6,905	5,210	5,435	4,921
Deferred tax liabilities	(繰延税金負債)	9,137	10,164	10,193	5,759	4,774
Other non-current liabilities	(その他の非流動負債)	44,544	42,096	45,970	36,573	35,558
Non-current liabilities	(非流動負債)	420,112	428,721	468,247	421,929	363,854
Total liabilities	(負債計)	1,908,361	1,845,056	1,870,912	1,927,310	2,010,576
(Equity)	(資本の部)					
Common stock	(資本金)	175,820	175,820	175,820	175,820	175,820
Capital surplus	(資本剰余金)	199,442	202,834	202,832	202,777	202,695
Retained earnings	(利益剰余金)	1,811,348	1,960,466	2,071,817	2,266,490	2,464,966
Accumulated other comprehensive income (loss)	(その他の包括利益(損失)累計額)	109,492	63,809	(17,802)	111,801	184,528
Treasury stock, at cost	(自己株式)	(1,928)	(2,983)	(2,924)	(2,595)	(52,068)
Mitsubishi Electric Corp. stockholders' equity	(親会社株主に帰属する持分)	2,294,174	2,399,946	2,429,743	2,754,293	2,975,941
Non-controlling interests	(非支配持分)	103,045	111,209	109,116	116,318	121,456
Total equity	(資本計)	2,397,219	2,511,155	2,538,859	2,870,611	3,097,397
Total liabilities and equity	(負債及び資本合計)	¥4,305,580	¥4,356,211	¥4,409,771	¥4,797,921	¥5,107,973

CONSOLIDATED STATEMENT OF PROFIT OR LOSS -IFRS

連結損益計算書

(Million yen)

Years ended March 31		2018	2019	2020	2021	2022
Revenue	(売上高)	¥4,444,424	¥4,519,921	¥4,462,509	¥4,191,433	¥4,476,758
Cost of sales	(売上原価)	3,090,449	3,186,869	3,200,170	3,017,059	3,212,216
Selling, general and administrative expenses	(販売費及び一般管理費)	1,021,361	1,043,294	1,017,075	953,602	1,013,674
Other profit (loss)	(その他の損益(損失))	(5,170)	719	14,397	9,423	1,183
Operating profit	(営業利益)	327,444	290,477	259,661	230,195	252,051
Financial income	(金融収益)	8,611	9,747	10,285	12,136	11,910
Financial expenses	(金融費用)	6,796	4,382	7,008	2,828	2,702
Share of profit of investments accounted for using the equity method	(持分法による投資利益)	23,947	20,116	19,048	19,251	18,434
Profit before income taxes	(税引前当期純利益)	353,206	315,958	281,986	258,754	279,693
Income taxes	(法人所得税費用)	86,807	78,304	48,474	57,071	61,808
Net profit	(当期純利益)	266,399	237,654	233,512	201,683	217,885
Net profit attributable to:	(当期純利益の帰属)					
Mitsubishi Electric Corp. stockholders	(親会社株主持分)	255,755	226,648	221,834	193,132	203,482
Non-controlling interests	(非支配持分)	¥10,644	¥11,006	¥11,678	¥8,551	¥14,403

Earnings per share (attributable to

Mitsubishi Electric Corp. stockholders)

(1株当たり親会社株主に帰属する当期純利益)

Basic	(Yen) (基本的)	¥119.19	¥105.65	¥103.41	¥90.03	¥95.41
Diluted	(Yen) (希薄化後)	119.19	105.65	103.41	90.03	95.41

CONSOLIDATED STATEMENT OF CASH FLOWS -IFRS

連結キャッシュ・フロー計算書

		(Million yen)				
Years ended March 31		2018	2019	2020	2021	2022
Cash flows from operating activities	(営業活動によるキャッシュ・フロー)					
Net profit	(当期純利益)	¥266,399	¥237,654	¥233,512	¥201,683	¥217,885
Adjustments to cash flows from operating activities	(営業活動によるキャッシュ・フローへの調整)					
Depreciation and amortization	(減価償却費及び償却費)	177,272	176,247	210,686	213,320	206,813
Impairment losses	(減損損失)	4,202	2,645	1,332	7,826	4,080
Loss (gain) on sales and disposal of property, plant and equipment, net	(固定資産の売却損益)	(1,122)	369	(10,834)	(10,749)	1,142
Income taxes	(法人所得税費用)	86,807	78,304	48,474	57,071	61,808
Share of profit of investments accounted for using the equity method	(持分法による投資利益)	(23,947)	(20,116)	(19,048)	(19,251)	(18,434)
Financial income and financial expenses	(金融収益及び金融費用)	(1,815)	(5,365)	(3,277)	(9,308)	(9,208)
Decrease (increase) in trade receivables	(売上債権の減少(増加))	(19,274)	(13,949)	23,956	13,005	(7,319)
Decrease (increase) in contract assets	(契約資産の減少(増加))	(13,074)	(26,831)	(48,213)	70,164	(12,145)
Decrease (increase) in inventories	(棚卸資産の減少(増加))	(82,975)	(82,718)	18,504	(28,115)	(183,436)
Decrease (increase) in other assets	(その他資産の減少(増加))	(16,348)	(3,981)	15,220	5,543	5,456
Increase (decrease) in trade payables	(買入債務の増加(減少))	(57,717)	(20,792)	(28,582)	6,938	50,011
Increase (decrease) in net defined benefit liabilities	(退職給付に係る負債の増加(減少))	(12,003)	(11,692)	(16,113)	(7,593)	(7,859)
Increase (decrease) in other liabilities	(その他負債の増加(減少))	(651)	(29,713)	(11,172)	65,201	37,071
Others, net	(その他)	(5,915)	8,843	9,540	(557)	(9,908)
Subtotal	(小計)	299,839	288,905	423,985	565,178	335,957
Interest and dividends received	(利息及び配当金の受取)	26,611	24,788	23,448	20,252	21,704
Interest paid	(利息の支払)	(2,617)	(2,428)	(2,284)	(2,699)	(2,477)
Income taxes paid	(法人所得税の支払)	(58,065)	(71,448)	(49,315)	(40,612)	(72,813)
Cash flows from operating activities	(営業活動によるキャッシュ・フロー)	265,768	239,817	395,834	542,119	282,371
Cash flows from investing activities	(投資活動によるキャッシュ・フロー)					
Purchase of property, plant and equipment	(有形固定資産の取得)	(186,792)	(188,042)	(192,833)	(168,920)	(134,337)
Proceeds from sale of property, plant and equipment	(固定資産売却収入)	3,005	4,170	19,571	14,226	3,122
Purchase of intangible assets	(無形資産の取得)	(22,400)	(29,985)	(24,364)	(19,439)	(21,725)
Purchase of investment securities and others, net of cash acquired	(有価証券等の取得(取得時現金控除後))	(8,518)	(13,304)	(20,019)	(15,903)	(13,558)
Proceeds from sale of investment securities and others, net of cash disposed	(有価証券等の売却収入(売却時現金控除後))	35,194	11,824	13,687	13,445	53,227
Others, net	(その他)	(2,504)	4,669	(39)	39	(1,596)
Cash flows from investing activities	(投資活動によるキャッシュ・フロー)	(182,015)	(210,668)	(203,997)	(176,552)	(114,867)
Cash flows from financing activities	(財務活動によるキャッシュ・フロー)					
Proceeds from bonds and long-term borrowings	(社債及び長期借入金による調達額)	20,180	77,604	35,350	485	825
Repayments of bonds and long-term borrowings	(社債及び長期借入金の返済額)	(55,149)	(91,138)	(41,676)	(37,874)	(35,514)
Increase (decrease) in short-term borrowings, net	(短期借入金の増加(△減少))	(27,496)	(2,077)	(2,093)	20,225	1,677
Repayments of lease liabilities	*リース負債の返済額	(9,037)	(9,358)	(53,947)	(54,992)	(55,896)
Dividends paid to Mitsubishi Electric Corp. stockholders	(配当金の支払)	(68,696)	(85,871)	(85,871)	(77,283)	(85,723)
Purchase of treasury stock	(自己株式の取得)	(700)	(1,055)	(785)	(367)	(50,526)
Disposal of treasury stock	(自己株式の処分)	0	0	0	0	0
Dividends paid to non-controlling interests	(非支配持分への配当金の支払)	(7,613)	(6,617)	(6,929)	(7,834)	(13,474)
Transactions with non-controlling interests	(非支配持分との取引)	(1,302)	6,445	(503)	288	(2,688)
Cash flows from financing activities	(財務活動によるキャッシュ・フロー)	(149,813)	(112,067)	(156,454)	(157,352)	(241,319)
Effect of exchange rate changes on cash and cash equivalents	(為替変動によるキャッシュへの影響額)	2,790	(2,057)	(12,048)	21,632	33,588
Net increase (decrease) in cash and cash equivalents	(現金及び現金同等物の増減額(減少))	(63,270)	(84,975)	23,335	229,847	(40,227)
Cash and cash equivalents at beginning of year	(現金及び現金同等物の期首残高)	662,469	599,199	514,224	537,559	767,406
Cash and cash equivalents at end of year	(現金及び現金同等物の期末残高)	¥599,199	¥514,224	¥537,559	¥767,406	¥727,179

*: Starting FY2020, the Company has adopted IFRS 16 Leases, then the line item "Repayments of lease liabilities", which was included in "Repayments of bonds and long-term borrowings", is now presented separately. Consequently, figures for FY2018-FY2019 have been reclassified.

*: 2020年3月期より、IFRS第16号「リース」を適用し、「リース負債の返済」を従来の「社債及び長期借入金の返済」から区分掲記しています。これに伴い、過年度(FY2018-FY2019)についても組替再表示しています。

CORPORATE INFORMATION (As of March 31, 2022)

Mitsubishi Electric Corporation

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〒100-8310
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電話 : (03) 3218-2391(財務部)

Consolidated Subsidiaries

Mitsubishi Electric Building Techno-Service Co.,Ltd. *
Mitsubishi Electric Lighting Corporation
Mitsubishi Precision Co.,Ltd.
The Kodensha Co.,Ltd.
Mitsubishi Electric Automotive de Mexico, S.A. de C.V.
Mitsubishi Electric US, Inc
Mitsubishi Electric Automotive America, Inc.
Mitsubishi Electric Air Conditioning Systems Manufacturing
Turkey Joint Stock Company
Mitsubishi Electric (Guangzhou) Compressor Co., Ltd.
Mitsubishi Electric (Hong Kong) Ltd.
Mitsubishi Electric Europe B.V.
Mitsubishi Electric Air Conditioning Systems Europe Ltd.
Mitsubishi Electric Hydronics & IT Cooling Systems S.p.A.
Mitsubishi Electric Australia Pty. Ltd.
203 Companies

連結子会社

三菱電機ビルテクノサービス(株) *
三菱電機照明(株)
三菱プレシジョン(株)
(株)弘電社
三菱電機オートモーティブ・メキシコ社
三菱電機US社
三菱電機オートモーティブ・アメリカ社
三菱電機エア・コンディショニング・システムズ・
マニュファクチャリング・トルコ社
三菱電機(広州)圧縮機有限公司
三菱電機(香港)有限公司
三菱電機ヨーロッパ社
三菱電機エア・コンディショニング・システムズ・ヨーロッパ社
三菱電機ハイドロニクス&アイティクーリングシステムズ社
三菱電機オーストラリア社
等 203社

Equity Method Companies

39 Companies

持分法適用会社

39社

*: Mitsubishi Electric Building Techno-Service Co., Ltd.
acquired the Company's building system business from April 1,
2022, and changed its corporate name to Mitsubishi Electric
Building Solutions Corporation.

*: 三菱電機ビルテクノサービス株式会社は、2022年4月1日付で
当社のビルシステム事業を継承し、三菱電機ビルソリューションズ
株式会社に商号変更しています。